

# 2<sup>nd</sup> Quarter 2018 Earnings Release Kit

August 1, 2018

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**August 1, 2018** 

# **Important Notes to Investors**

This 2Q18 Earnings Release Kit contains certain forward-looking statements, including our forecasted operating earnings for the third-quarter and full-year 2018 which are subject to various risks and uncertainties. Factors that could cause actual results to differ include, but are not limited to: unusual weather conditions and their effect on energy sales to customers and energy commodity prices; extreme weather events and other natural disasters; federal, state and local legislative and regulatory developments; changes to federal, state and local environmental laws and regulations, including proposed carbon regulations; cost of environmental compliance; changes in enforcement practices of regulators relating to environmental standards and litigation exposure for remedial activities; capital market conditions, including the availability of credit and the ability to obtain financing on reasonable terms; fluctuations in interest rates; changes in rating agency requirements or credit ratings and their effect on availability and cost of capital; impacts of acquisitions, divestitures, transfers of assets by Dominion Energy to joint ventures or to Dominion Energy Midstream Partners, and retirements of assets based on asset portfolio reviews; the expected timing and likelihood of completion of the proposed acquisition of SCANA Corporation, including the timing, receipt and terms and conditions of required regulatory approvals; receipt of approvals for, and timing of, closing dates for other acquisitions and divestitures; the execution of Dominion Energy Midstream Partners' growth strategy; changes in demand for Dominion Energy's services; additional competition in Dominion Energy's industries; changes to regulated rates collected by Dominion Energy; changes in operating, maintenance and construction costs; timing and receipt of regulatory approvals necessary for planned construction or expansion projects and compliance with conditions associated with such regulatory approvals; the inability to complete planned construction projects within time frames initially anticipated; and the ability of Dominion Energy Midstream Partners to negotiate, obtain necessary approvals and consummate acquisitions from Dominion Energy and third-parties, and the impacts of such acquisitions. Other risk factors are detailed from time to time in Dominion Energy's and Dominion Energy Midstream Partners' quarterly reports on Form 10-Q or most recent annual reports on Form 10-K filed with the Securities and Exchange Commission.

Certain information provided in this 2Q18 Earnings Release Kit includes financial measures that are not required by, or presented in accordance with generally accepted accounting principles (GAAP), including operating earnings before interest and taxes (Adjusted EBIT) and operating earnings before interest, taxes, depreciation and amortization (Adjusted EBITDA). These non-GAAP financial measures should not be considered as alternatives to GAAP measures, such as net income, operating income, or earnings per share, and may be calculated differently from, and therefore may not be comparable to, similarly titled measures used at other companies. Dominion Energy has included reconciliations to the most directly comparable financial measures it is able to calculate and report in accordance with GAAP.

The consolidated financial data and statistics in this 2Q18 Earnings Release Kit and its individual components reflect the financial position and operating results of Dominion Energy and its primary operating segments through June 30, 2018. Independent auditors have not audited any of the financial and operating statements. Projections or forecasts shown in this document are based on the assumptions listed in this document and are subject to change at any time. Dominion Energy undertakes no obligation to update any forward-looking information statement to reflect developments after the statement is made.

This 2Q18 Earnings Release Kit has been prepared primarily for securities analysts and investors in the hope that it will serve as a convenient and useful reference document. The format of this release kit may change in the future as we continue to try to meet the needs of securities analysts and investors. This 2Q18 Earnings Release Kit is not intended for use in connection with any sale, offer to sell, or solicitation of any offer to buy securities.

Please continue to check our website regularly at <a href="http://investors.dominionenergy.com/">http://investors.dominionenergy.com/</a>.

# **Earnings Release and Accompanying Schedules**

August 1, 2018

#### **Dominion Energy Announces Second-Quarter 2018 Earnings**

- Second-quarter 2018 reported earnings of \$0.69 per share
- Second-quarter 2018 operating earnings of \$0.86 per share
- Reaffirm full-year 2018 operating earnings guidance of \$3.80 to \$4.25 per share

RICHMOND, Va. – Dominion Energy (NYSE: D) today announced unaudited reported earnings determined in accordance with Generally Accepted Accounting Principles (reported earnings) for the three months ended June 30, 2018, of \$449 million (\$0.69 per share) compared with earnings of \$390 million (\$0.62 per share) for the same period in 2017.

Operating earnings for the three months ended June 30, 2018, were \$560 million (\$0.86 per share), compared with operating earnings of \$421 million (\$0.67 per share) for the same period in 2017. Operating earnings are defined as reported earnings adjusted for certain items.

The principal differences between reported earnings and operating earnings for the quarter were an update of expected coal ash remediation costs related to Virginia legislation and the impact on prior years' results from a FERC capitalization review.

Dominion Energy uses operating earnings as the primary performance measurement of its earnings guidance and results for public communications with analysts and investors. Dominion Energy also uses operating earnings internally for budgeting, for reporting to the Board of Directors, for the company's incentive compensation plans and for its targeted dividend payouts and other purposes. Dominion Energy management believes operating earnings provide a more meaningful representation of the company's fundamental earnings power.

Thomas F. Farrell, II, chairman, president and chief executive officer, said:

"Our second-quarter results were very strong and came in above the top end of our guidance range of \$0.70 to \$0.80. With two strong quarters of financial and operating results in 2018, we affirm our expectation to produce operating earnings that are in the top half of our annual guidance range of \$3.80 and \$4.25 per share.

"We are delighted that the Cove Point Liquefaction project achieved commercial in-service early during the second quarter and since then has delivered 19 commercial cargoes representing over 60 billion cubic feet of liquefied natural gas for our customers.

"Construction of the 1,588-megawatt Greensville County combined-cycle power station continues on time and on budget. The project is approximately 95 percent complete and is expected to begin commercial operations in late 2018.

"We have begun full construction in numerous portions of the Atlantic Coast Pipeline and the

Supply Header Project, including construction of compressor stations and other facilities. Both projects remain on schedule for completion in late 2019."

#### Second-Quarter 2018 Reported and Operating Earnings Compared to 2017

Reported earnings increased seven cents per share as compared to second-quarter 2017. Business segment results and detailed descriptions of items included in reported earnings but excluded from operating earnings can be found on schedules 1, 2, and 3 of this release.

Operating earnings increased 19 cents per share as compared to second-quarter 2017 per share operating earnings. The increase is primarily attributable to normal weather in our regulated service territory, the absence of a refueling outage at the Millstone Power Station, the commercial operation of the Cove Point Liquefaction project, and the impact of tax reform. Factors offsetting the increase include lower renewable energy investment tax credits, higher electric capacity expense, financing costs and share count.

Details of second-quarter operating earnings as compared to 2017 may be found on Schedule 4 of this release.

#### **Third-Quarter 2018 Operating Earnings Guidance**

Dominion Energy expects third-quarter 2018 operating earnings in the range of \$0.95-\$1.15 per share, compared to third-quarter 2017 operating earnings of \$1.04 per share. Positive drivers include commercial operation of the Cove Point Liquefaction project and the benefit of tax reform. The company expects negative drivers for the quarter to include lower renewable energy investment tax credits, higher financing costs and share count.

In providing its operating earnings guidance, the company notes that there could be differences between expected reported earnings and estimated operating earnings for matters such as, but not limited to, acquisitions, divestitures or changes in accounting principles. At this time, Dominion Energy management is not able to estimate the aggregate impact of these items on future period reported earnings.

#### **Conference Call Today**

The company will host its second-quarter earnings conference call at 10 a.m. ET on Wednesday, Aug. 1, 2018. Management will discuss second-quarter financial results and other matters of interest to the financial community.

Domestic callers should dial (877) 410-5657. International callers should dial (334) 323-9872. The passcode for the conference call is "Dominion." Participants should dial in 10 to 15 minutes prior to the scheduled start time. Members of the media also are invited to listen.

A live webcast of the conference call, including accompanying slides, and other financial information will be available on the investor information pages at investors.dominionenergy.com.

A replay of the conference call will be available beginning about 1 p.m. ET Aug. 1 and lasting until 11 p.m. ET Aug. 8. Domestic callers may access the recording by dialing (877) 919-4059.

International callers should dial (334) 323-0140. The PIN for the replay is 54257608. Additionally, a replay of the webcast will be available on the investor information pages by the end of the day Aug. 1.

Nearly 6 million customers in 19 states energize their homes and businesses with electricity or natural gas from Dominion Energy (NYSE: D). The company is committed to sustainable, reliable, affordable, and safe energy and is one of the nation's largest producers and transporters of energy with over \$78 billion of assets providing electric generation, transmission and distribution, as well as natural gas storage, transmission, distribution, and import/export services. As one of the nation's leading solar operators, the company intends to reduce its carbon intensity 50 percent by 2030. Headquartered in Richmond, Va., Dominion Energy contributes more than \$20 million annually to the communities it serves and actively supports veterans and their families. Please visit <a href="https://www.DominionEnergy.com">www.DominionEnergy.com</a>, Facebook or Twitter to learn more.

#### #####

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# **Consolidated Statements of Income (GAAP)**

Dominion Energy, Inc.
Consolidated Statements of Income\*
Unaudited (GAAP Based)
(millions, except per share amounts)

	Three Months Ended June 30			Six Months Ended June 30																																																																																																												
	2018		2017		2017 <b>20</b>		2018	2017																																																																																																								
(millions, except per share amounts)																																																																																																																
Operating Revenue	\$ 3,088	\$	2,813	\$	6,554	\$ 6,197																																																																																																										
Operating Expenses																																																																																																																
Electric fuel and other energy-related purchases	623		498		1,367	1,073																																																																																																										
Purchased (excess) electric capacity	23		(12)		37	(29)																																																																																																										
Purchased gas	64		112		404	417																																																																																																										
Other operations and maintenance	1,007		827		1,803	1,611																																																																																																										
Depreciation, depletion and amortization	463		467		961	936																																																																																																										
Other taxes	166		168		365	357																																																																																																										
Total operating expenses	2,346		2,060		4,937	4,365																																																																																																										
Income from operations	742		753		1,617	1,832																																																																																																										
Other income	185		108		285	270																																																																																																										
Interest and related charges	361		308		675	600																																																																																																										
Income from operations including noncontrolling interests																																																																																																																
before income tax expense	566		553		1,227	1,502																																																																																																										
Income tax expense	88		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		136		223	411
Net Income Including Noncontrolling Interests	478		417		417		417		417		417		417		417		417		417		417		417		1,004	1,091																																																																																						
Noncontrolling Interests	29		27		52	69																																																																																																										
Net Income Attributable to Dominion Energy	\$ 449	\$	390	\$	952	\$ 1,022																																																																																																										
Earnings Per Common Share																																																																																																																
Net income attributable to Dominion Energy - Basic	\$ 0.69	\$	0.62	\$	1.46	\$ 1.63																																																																																																										
Net income attributable to Dominion Energy - Diluted	0.69		0.62		1.46	1.63																																																																																																										
Dividends Declared Per Common Share	\$0.8350	\$ (	\$ 0.7550		\$ 0.7550		\$ 0.7550		\$ 0.7550		\$ 0.7550		\$ 0.7550		\$ 0.7550		\$ 0.7550		\$ 0.7550		\$ 0.7550		\$ 0.7550		\$ 0.7550		\$ 0.7550		\$ 0.7550		\$ 0.7550		1.670	\$ 1.510																																																																														

<sup>\*</sup> The notes contained in Dominion Energy's most recent quarterly report on Form 10-Q or annual report on Form 10-K are an integral part of the Consolidated Financial Statements.

### **Schedule 1 - Segment Reported and Operating Earnings**

(millions, except earnings per share)	-	Three months ended June 30,		
	2018	2017		Change
REPORTED EARNINGS <sup>1</sup>	\$ 449	\$ 390	\$	59
Pre-tax loss (income) <sup>2</sup>	145	47		98
Income tax <sup>2</sup>	(34)	(16)		(18)
Adjustments to reported earnings	111	31		80
OPERATING EARNINGS	\$ 560	\$ 421	\$	139
By segment:	<del>- 3 300 -</del>	7 421	_ →	133
Power Delivery	145	127		18
Power Generation	276	240		36
Gas Infrastructure	249	163		86
Corporate and Other	(110)	(109)		(1)
Co. por a te di ne di ne.	\$ 560	\$ 421	\$	139
Earnings Per Share (EPS):				
REPORTED EARNINGS <sup>1</sup>	\$ 0.69	\$ 0.62	\$	0.07
Adjustments to reported earnings (after tax)	0.17	0.05	*	0.12
OPERATING EARNINGS	\$ 0.86	\$ 0.67	\$	0.19
By segment:	<u> </u>	<u> </u>		
Power Delivery	0.23	0.20		0.03
Power Generation	0.42	0.38		0.04
Gas Infrastructure	0.38	0.26		0.12
Corporate and Other	(0.17)	(0.17)		_
	\$ 0.86	\$ 0.67	\$	0.19
Common Shares Outstanding (average, diluted)	653.1	629.2		
(millions, except earnings per share)		Six months ended June 30,		
	2018	<u>2017</u>		Change
REPORTED EARNINGS <sup>1</sup>	\$ 952	\$ 1,022	\$	(70)
Pre-tax loss (income) <sup>2</sup>	450	16		434
Income tax <sup>2</sup>	(101)	(6)		(95)
Adjustments to reported earnings	349	10		339
				269
OPERATING EARNINGS	\$ 1,301	\$ 1,032	\$	
OPERATING EARNINGS  By segment:	\$ 1,301	\$ 1,032	\$	
	\$ <b>1,301</b>	\$ <b>1,032</b> 252	\$	49
By segment:		<del></del>	\$	
By segment: Power Delivery	301	252	\$	49
By segment: Power Delivery Power Generation	301 624 576	252 501 426	\$	49 123 150
By segment: Power Delivery Power Generation Gas Infrastructure	301 624 576 (200)	252 501 426 (147)		49 123 150 (53)
By segment: Power Delivery Power Generation Gas Infrastructure	301 624 576 (200)	252 501 426 (147)	\$	49 123 150 (53)
By segment: Power Delivery Power Generation Gas Infrastructure Corporate and Other  Earnings Per Share (EPS):	301 624 576 (200)	252 501 426 (147)		49 123 150 (53) <b>269</b>
By segment: Power Delivery Power Generation Gas Infrastructure Corporate and Other  Earnings Per Share (EPS): REPORTED EARNINGS <sup>1</sup> Adjustments to reported earnings (after tax)	301 624 576 (200) \$ 1,301 \$ 1.46 0.54	\$ 252 501 426 (147) \$ 1,032  \$ 1.63 0.01	\$	49 123 150 (53) <b>269</b> (0.17) 0.53
By segment: Power Delivery Power Generation Gas Infrastructure Corporate and Other  Earnings Per Share (EPS): REPORTED EARNINGS <sup>1</sup> Adjustments to reported earnings (after tax) OPERATING EARNINGS	301 624 576 (200) \$ 1,301 \$ 1.46	252 501 426 (147) \$ 1,032 \$ 1.63	\$	49 123 150 (53) <b>269</b> (0.17) 0.53
By segment: Power Delivery Power Generation Gas Infrastructure Corporate and Other  Earnings Per Share (EPS): REPORTED EARNINGS Adjustments to reported earnings (after tax) OPERATING EARNINGS By segment:	301 624 576 (200) \$ 1,301  \$ 1.46 0.54 \$ 2.00	252 501 426 (147) \$ 1,032  \$ 1.63 0.01 \$ 1.64	\$	49 123 150 (53) <b>269</b> (0.17) 0.53 <b>0.36</b>
By segment: Power Delivery Power Generation Gas Infrastructure Corporate and Other  Earnings Per Share (EPS): REPORTED EARNINGS Adjustments to reported earnings (after tax) OPERATING EARNINGS By segment: Power Delivery	301 624 576 (200) \$ 1,301  \$ 1.46 0.54 \$ 2.00	\$ 1.63 0.01 \$ 1.64	\$	49 123 150 (53) 269 (0.17) 0.53 0.36
By segment: Power Delivery Power Generation Gas Infrastructure Corporate and Other  Earnings Per Share (EPS): REPORTED EARNINGS  Adjustments to reported earnings (after tax) OPERATING EARNINGS By segment: Power Delivery Power Generation	301 624 576 (200) \$ 1,301  \$ 1.46 0.54 \$ 2.00  0.46 0.96	\$ 1.63 0.01 \$ 1.64	\$	49 123 150 (53) 269 (0.17) 0.53 0.36  0.06 0.16
By segment: Power Delivery Power Generation Gas Infrastructure Corporate and Other  Earnings Per Share (EPS): REPORTED EARNINGS  Adjustments to reported earnings (after tax)  OPERATING EARNINGS By segment: Power Delivery Power Generation Gas Infrastructure	301 624 576 (200) \$ 1,301  \$ 1.46 0.54 \$ 2.00  0.46 0.96 0.88	\$ 1.63 0.01 \$ 1.64 0.40 0.80 0.68	\$	49 123 150 (53) 269 (0.17) 0.53 0.36 0.06 0.16 0.20
By segment: Power Delivery Power Generation Gas Infrastructure Corporate and Other  Earnings Per Share (EPS): REPORTED EARNINGS  Adjustments to reported earnings (after tax) OPERATING EARNINGS By segment: Power Delivery Power Generation	301 624 576 (200) \$ 1,301  \$ 1.46 0.54 \$ 2.00  0.46 0.96	\$ 1.63 0.01 \$ 1.64	\$	49 123 150 (53) 269 (0.17) 0.53 0.36

<sup>1)</sup> Determined in accordance with Generally Accepted Accounting Principles (GAAP).

<sup>2)</sup> Adjustments to reported earnings are included in Corporate and Other segment reported GAAP earnings. Refer to Schedules 2 and 3 for details, or find "GAAP Reconciliation" in the Earnings Release Kit on Dominion Energy's website at <a href="https://www.dominionenergy.com/investors">www.dominionenergy.com/investors</a>.

#### Schedule 2 - Reconciliation of 2018 Reported Earnings to Operating Earnings

#### 2018 Earnings (Six months ended June 30, 2018)

The \$450 million pre-tax net effect of the adjustments included in 2018 reported earnings, but excluded from operating earnings, is primarily related to the following items:

- \$215 million charge associated with Virginia legislation enacted in March that requires one-time rate credits of certain amounts to utility customers.
- \$122 million charge associated with disallowance of FERC-regulated plant.
- \$81 million charge associated with the asset retirement obligations for ash ponds and landfills at certain utility generation facilities in connection with the enactment of Virginia legislation in April.
- \$31 million of restoration costs associated with Winter Storm Riley primarily affecting our Virginia service territory.
- \$25 million of transaction and transition costs associated with the Dominion Energy Questar combination and the proposed acquisition of SCANA Corporation.
- \$31 million benefit associated with retroactive application of depreciation rates for regulated nuclear plants to comply with the Virginia Commission requirements.
- \$7 million net gain related to our investments in nuclear decommissioning trust funds.

(millions, except per share amounts)	1Q18	2Q18	3Q18	4Q18	YTD 2018 <sup>2</sup>
Reported earnings	\$503	\$449			\$952
Adjustments to reported earnings 1:					
Pre-tax loss (income)	305	145			450
Income tax benefit	(67)	(34)			(101)
	238	111			349
Operating earnings	\$741	\$560			\$1,301
Common shares outstanding (average, diluted)	650.5	653.1			651.8
Reported earnings per share	\$0.77	\$0.69			\$1.46
Adjustments to reported earnings (after-tax)	0.37	0.17			0.54
Operating earnings per share	\$1.14	\$0.86			\$2.00

#### 1) Adjustments to reported earnings are reflected in the following table:

	1Q18	2Q18	3Q18	4Q18	YTD 2018
<u>Pre-tax loss (income):</u>					
Impact of Virginia rate legislation	215				215
FERC-regulated plant disallowance		122			122
Future ash pond and landfill closure costs		81			81
Storm costs	31				31
Merger-related transaction and transition costs	16	9			25
VA depreciation revision		(31)			(31)
Net (gain) loss on NDT funds	43	(50)			(7)
Other		14			14
	\$305	\$145			\$450
Income tax expense (benefit):					
Tax effect of above adjustments to reported earnings $^{st}$	(67)	(34)			(101)
	(\$67)	(\$34)			(\$101)

<sup>\*</sup> Income taxes for individual pre-tax items include current and deferred taxes using a transactional effective tax rate. For interim reporting purposes, such amounts may be adjusted in connection with the calculation of the Company's year-to-date income tax provision based on its estimated annual effective tax rate.

<sup>2)</sup> YTD EPS may not equal sum of quarters due to share count difference.

#### Schedule 3 - Reconciliation of 2017 Reported Earnings to Operating Earnings

#### 2017 Earnings (Twelve months ended December 31, 2017)

The \$235 million pre-tax net effect of the adjustments included in 2017 reported earnings, but excluded from operating earnings, is primarily related to the following items:

- \$158 million of impairment charges associated with our equity method investments in wind-powered generation facilities.
- \$72 million of transaction and transition costs, primarily associated with the Dominion Energy Questar combination.
- \$46 million net gain related to our investments in nuclear decommissioning trust funds.

The 2017 Tax Reform Act reduced the corporate income tax rate from 35% to 21%. Dominion Energy recognized \$851 million of tax benefits resulting from the re-measurement of deferred income taxes to the new corporate income tax rate.

(millions, except per share amounts)	1Q17	2Q17	3Q17	4Q17	YTD 2017 <sup>2</sup>
Reported earnings	\$632	\$390	\$665	\$1,312	\$2,999
Adjustments to reported earnings <sup>1</sup> :					
Pre-tax loss (income)	(31)	47	12	207	235
Income tax	10	(16)	(5)	(934)	(945)
	(21)	31	7	(727)	(710)
Operating earnings	\$611	\$421	\$672	\$585	\$2,289
Common shares outstanding (average, diluted)	628.1	629.2	642.5	643.9	636.0
Reported earnings per share	\$1.01	\$0.62	\$1.03	\$2.04	\$4.72
Adjustments to reported earnings (after-tax)	(0.04)	0.05	0.01	(1.13)	(1.12)
Operating earnings per share	\$0.97	\$0.67	\$1.04	\$0.91	\$3.60

<sup>1)</sup> Adjustments to reported earnings are reflected in the following table:

	1Q17	2Q17	3Q17	4Q17	YTD 2017
Pre-tax loss (income):					
Impairments of equity method investments				158	158
Merger-related transaction & transition costs	3	20	16	33	72
Net gain on NDT funds	(34)	(3)	(4)	(5)	(46)
Other		30		21	51
	(\$31)	\$47	\$12	\$207	\$235
Income tax expense (benefit):					
Tax effect of above adjustments to reported earnings *	10	(16)	(5)	(83)	(94)
Re-measurement of Deferred Tax Balances **				(851)	(851)
	\$10	(\$16)	(\$5)	(\$934)	(\$945)

<sup>\*</sup> Income taxes for individual pre-tax items include current and deferred taxes using a transactional effective tax rate. For interim reporting purposes, such amounts may be adjusted in connection with the calculation of the Company's year-to-date income tax provision based on its estimated annual effective tax rate.

<sup>\*\*</sup> Federal tax reform, enacted in December 2017, reduced the corporate income tax rate from 35% to 21%, effective 1/1/2018. Deferred taxes are required to be measured at the enacted rate in effect when they are expected to reverse. As a result, deferred taxes were re-measured to the 21% rate. For regulated entities, where the reduction in deferred taxes is expected to be recovered or refunded in future rates, the adjustment was recorded to a regulatory asset or liability instead of income tax expense.

<sup>2)</sup> YTD EPS may not equal sum of quarters due to share count differences

# Schedule 4 - Reconciliation of 2Q18 Earnings to 2Q17

Preliminary, Unaudited (millions, except EPS)	June 2018 v	nths Ended e 30, s. 2017 (Decrease)	June 2018 v	hs Ended e 30, s. 2017 (Decrease)
Reconciling Items	<u>Amount</u>	<u>EPS</u>	<u>Amount</u>	<u>EPS</u>
Change in reported earnings (GAAP)	\$59	\$0.07	(\$70)	(\$0.17)
Change in Pre-tax loss (income) 1	98		434	
Change in Income tax <sup>1</sup>	(18)		(95)	
Adjustments to reported earnings	\$80	\$0.12	\$339	\$0.53
Change in consolidated operating earnings	\$139	\$0.19	\$269	\$0.36
Power Delivery <sup>2</sup> Regulated electric sales: Weather Other FERC Transmission equity return	\$8 12 1	\$0.01 0.02	\$22 16 5	\$0.03 0.03 0.01
Tax reform impacts	0	-	0	-
Other	(3)	-	6	0.01
Share dilution	<del>-</del>	<u>-</u>		(0.02)
Change in contribution to operating earnings	\$18	\$0.03	\$49	\$0.06
Power Generation <sup>2</sup> Regulated electric sales: Weather	\$13	\$0.02	\$41	\$0.06
Other	2	-	(7)	(0.01)
Merchant generation margin	33	0.06	94	0.15
Planned outage costs Electric capacity	36	0.06	40	0.06
Renewable energy investment tax credits	(20) (55)	(0.03) (0.09)	(38) (55)	(0.06) (0.09)
Tax reform impacts	9	0.01	32	0.05
Other	18	0.03	16	0.03
Share dilution	-	(0.02)	-	(0.03)
Change in contribution to operating earnings	\$36	\$0.04	\$123	\$0.16
Gas Infrastructure <sup>2</sup>				
Farmout transactions	\$4	\$0.01	\$36	\$0.06
Transportation and storage growth projects	10	0.02	18	0.03
Cove Point	68	0.11	58	0.09
Tax reform impacts	28	0.04	60	0.09
Interest Other	(27) 3	(0.04)	(28) 6	(0.05) 0.01
Share dilution	-	(0.02)	-	(0.03)
Change in contribution to operating earnings	\$86	\$0.12	\$150	\$0.20
Corporate and Other <sup>2</sup>				
Renewable energy investment tax credits	\$20	\$0.03	(\$15)	(\$0.02)
Tax reform impacts	(20)	(0.03)	(39)	(0.06)
Interest expense, other, and share dilution	(1)		1 (452)	0.02
Change in contribution to operating earnings	(\$1)	\$0.00	(\$53)	(\$0.06)
Change in consolidated operating earnings	\$139	\$0.19	\$269	\$0.36
Change in adjustments included in reported earnings <sup>1</sup>	(\$80)	(\$0.12)	(\$339)	(\$0.53)
Change in consolidated reported earnings	\$59	\$0.07	(\$70)	(\$0.17)
- '		7	(+ /	(7 /

<sup>1)</sup> Adjustments to reported earnings are included in Corporate and Other segment reported GAAP earnings. Refer to Schedules 2 and 3 for details, or find "GAAP Reconciliation" in the Earnings Release Kit on Dominion Energy's website at www.dominionenergy.com/investors.

Note: Figures may not add due to rounding

 $<sup>^{2)}</sup>$  For period over period comparability reconciling items tax effected using a 35% federal tax rate.

Segment specific tax reform impacts outlined as individual reconciling items.

### **Financials**

# **Consolidated Financial Statements (GAAP)**

# Dominion Energy, inc. Consolidated Balance Sheet\* Unaudited (GAAP Based) (millions, except per share amounts)

	June 30, 2018	December 31, 2017 <sup>1</sup>
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 190	\$ 120
Customer receivables (less allowance for doubtful accounts of \$19 and \$17)	1,510	1,660
Other receivables (less allowance for doubtful accounts of \$3 and \$2)	133	126
Inventories	1,429	1,477
Regulatory assets	616	294
Other	732	657
Total current assets	4,610	4,334
Investments		
Nuclear decommissioning trust funds	5,159	5,093
Investment in equity method affiliates	1,710	1,544
Other	339	327
Total investments	7,208	6,964
Property, Plant and Equipment		
Property, plant and equipment	76,458	74,823
Accumulated depreciation, depletion and amortization	(21,854)	(21,065)
Total property, plant and equipment, net	54,604	53,758
Deferred Charges and Other Assets		
Goodwill	6,405	6,405
Regulatory assets	2,395	2,480
Other	2,853	2,644
Total deferred charges and other assets	11,653	11,529
Total assets	\$ 78,075	\$ 76,585

<sup>&</sup>lt;sup>1)</sup> Dominion Energy's Consolidated Balance Sheet at December 31, 2017 has been derived from the audited Consolidated Financial Statements at that date.

<sup>\*</sup> The notes contained in Dominion Energy's most recent quarterly report on Form 10-Q or annual report on Form 10-K are an integral part of the Consolidated Financial Statements.

# Dominion Energy, inc. Consolidated Balance Sheet\* Unaudited (GAAP Based)

(millions, except per share amounts)

	June 30,	December 31,
	2018	2017 <sup>1</sup>
LIABILITIES AND EQUITY		
Current Liabilities		
Securities due within one year	\$ 2,950	\$ 3,078
Short-term debt	2,745	3,298
Accounts payable	660	875
Other	2,563	2,385
Total current liabilities	8,918	9,636
Long-Term Debt		
Long-term debt	26,679	25,588
Junior subordinated notes	3,981	3,981
Remarketable subordinated notes	1,382	1,379
Credit facility borrowings	73	
Total long-term debt	32,115	30,948
Deferred Credits and Other Liabilities		
Deferred income taxes and investment tax credits	4,844	4,523
Regulatory liabilities	7,065	6,916
Other	5,097	5,192
Total deferred credits and other liabilities	17,006	16,631
Total liabilities	58,039	57,215
Commitments and Contingencies		
Equity		
Common stock – no par <sup>2</sup>	10,782	9,865
Retained earnings	8,820	7,936
Accumulated other comprehensive loss	(1,538)	(659)
Total common shareholders' equity	18,064	17,142
Noncontrolling interests	1,972	2,228
Total equity	20,036	19,370
Total liabilities and equity	\$ 78,075	\$ 76,585

<sup>&</sup>lt;sup>1)</sup> Dominion Energy's Consolidated Balance Sheet at December 31, 2017 has been derived from the audited Consolidated Financial Statements at that date.

 $<sup>^{2)}</sup>$  1 billion shares authorized; 654 million shares and 645 million shares outstanding at June 30, 2018 and December 31, 2017, respectively.

<sup>\*</sup> The notes contained in Dominion Energy's most recent quarterly report on Form 10-Q or annual report on Form 10-K are an integral part of the Consolidated Financial Statements.

# Dominion Energy, inc. Consolidated Statements of Cash Flow\* Unaudited (\$ in millions)

Operating Activities         Total (april)         2017           Operating Activities         \$1,004         \$1,005           Nel income including noncontrolling interests         \$1,004         \$1,005           All justments to reconcile net income including noncontrolling interests to net cash         \$1,006         \$1,008           Provided by operating activities         \$229         \$0.80           Deferred income taxes and investment tax credits         \$229         \$10           Contribution to pension plan         \$1         \$6         \$1           Gains on sales of assets         \$44         \$1         \$6           Provision for rate credits to electric utility customers         \$215         \$2         \$6           Charge associated with FERC-regulated plant disallowance         \$129         \$6		Six Months Ended		
Operating Activities         Net income including noncontrolling interests         \$ 1,004         \$ 1,009           Adjustments to recording ent income including noncontrolling interests to net cash provided by operating activities         \$ 1,008         \$ 1,008           Deprecation, depletion and amoritzation (including nuclear fuel)         1,106         1,088           Deferred income baxes and investment tax credits         229         406           Proceeds from assignment of tower rental portfolio         —         75           Gains on sales of assets         (44)         —           Provision for rate credits to electric utility customers         215         —           Charge associated with fure ash pond and landfill closure costs         81         —           Charge associated with FERC-regulated plant disallowance         129         —           Charge associated with FERC-regulated plant disallowance         129         —           Charge associated with FERC-regulated plant disallowance         129         —           Charge associated with future ash pond and landfill closure costs         81         307           Charge associated with future ash pond and landfill closure costs         158         307           Charge associated with future ash pond and landfill closure costs         158         30           Inward provided with future ash pond and landfil		June	e 30,	
Net income including noncontrolling interests         \$ 1,004         \$ 1,005           Adjustments to reconcile net income including noncontrolling interests to net cash provided by operating activities:         \$ 1,006         1,086           Depreciation, depletion and amoritzation (including nuclear fuel)         1,106         1,080           Deferred income taxes and investment tax credits         229         406           Proceeds from assignment of tower rental portfolio         2-1         97           Gains on sales of assets         (44)         2-2           Gains on sales of assets         (44)         2-2           Provision for rate credits to electric utility customers         121         6-6           Charge associated with future ash pond and landfill closure costs         81         3-2           Charge associated with structure ash pond and landfill closure costs         81         2-2           Charge associated with structure ash pond and landfill closure costs         81         2-2           Charge associated with structure ash pond and landfill closure costs         81         2-2           Charge associated with structure ash pond and landfill closure costs         81         2-2           Charge associated with structure ash pond and landfill closure costs         15         (58)           Charge associated with structure ash pond and landfill closure costs </th <th></th> <th>2018</th> <th>2017</th>		2018	2017	
Net income including noncontrolling interests         \$,00,40         \$,10,90           Adjustments to reconcile net income including noncontrolling interests to net can provided by operating activities:         \$,000         \$,000           Deprecalation, depletion and amoritzation (including nuclear fuel)         1,106         1,008           Deferred income baxes and investment tax credits         229         406           Proceeds from assignment of tower rental portfolio         —         75           Contribution to pension plan         —         76           Gaisson so sales of assets         4(4)         —           Provision for rate credits to electric utility customers         215         —           Charge associated with future ash pond and landfill closure costs         129         —           Charge associated with FEK-Cregulated plant disallowance         129         —           Other adjustments         158         307           Charge associated with FEK-Cregulated plant disallowance         158         307           Charge associated with FEK-Cregulated plant disallowance         158         307           Inventories         31         21         21           Accounts receivable         158         307           Inventories         151         225           Accounts acce	Operating Activities			
Adjustments to reconcile net income including noncontrolling interests to net cash provided by operating activities:         1,106         1,088           Depreciation, depletion and amortization (including nuclear fuel)         1,106         1,088           Deferred income taxes and investment tax credits         29         40           Froceeds from assignment of tower rental portfolio         -         97           Contribution to pension plan         -         (75)           Gains on sales of assets         41         -           Provision for rate credits to electric utility customers         125         -           Charge associated with future ash pond and landfill closure costs         81         -           Charge associated with FERC-regulated plant disallowance         129         -           Other adjustments         4(2)         (64           Charge associated with FERC-regulated plant disallowance         158         30           Other adjustments         158         30           Investories         15         20           Charge associated with FERC-regulated plant disallowance         158         30           Investories         151         20           Charge associated with FERC-regulated plant disallowance         158         30           Proceasity of the part of the part of the	•	\$ 1.004	\$ 1.091	
Depreciation, depletion and amortization (including nuclear fuel)		Ψ 2,004	Ψ 1,031	
Depreciation, depletion and amortization (including nuclear fuel)         1,106         1,088           Deferred income taxes and investment ax credits         229         400           Proceeds from assignment of tower rental portfolio         —         91           Contribution to pension plan         —         (75)           Gains on sales of assets         (44)         —           Provision for rate credits to electric utility customers         215         —           Charge associated with future ash pond and landfill closure costs         81         —           Charge associated with future ash pond and landfill closure costs         81         —           Charge associated with future ash pond and landfill closure costs         81         30           Charge associated with future ash pond and landfill closure costs         81         30           Charge associated with future ash pond and landfill closure costs         81         30           Charge associated with future ash pond and landfill closure costs         81         30           Charge associated with future ash pond and landfill closure costs         81         30           Charge associated with future ash pond and landfill closure costs         81         30           Charge associated with future         81         30         30           Charge associated with	•			
Deferred income taxes and investment tax credits         229         4006           Proceeds from assignment of tower rental portfolio         —         91           Contribution to pension plan         —         (75)           Gains on sales of assets         (44)         —           Provision for rate credits to electric utility customers         215         —           Charge associated with future ash pond and landfill closure costs         81         —           Charge associated with future ash pond and landfill closure costs         81         —           Charge associated with future ash pond and landfill closure costs         81         —           Charge associated with future ash pond and landfill closure costs         81         —           Charge associated with future ash pond and landfill closure costs         81         —           Charge associated with future ash pond and landfill closure costs         42         (64)           Charge associated with future ash pond and landfill closure costs         42         (64)           Charge associated with future ash pond and landfill closure costs         82         30           Investing Activities         158         30         (79)           Prepayments         10         (20         (20         (20         (20         (20         (20 <t< td=""><td></td><td>1.106</td><td>1.088</td></t<>		1.106	1.088	
Proceeds from assignment of tower rental portfolio         —         (75)           Contribution to pension plan         —         (75)           Gains on sales of assets         (44)         —           Provision for rate credits to electric utility customers         215         —           Charge associated with future ash pond and landfill closure costs         81         —           Charge associated with FERC-regulated plant disallowance         129         —           Charge associated with future ash power power deposits         31         21           Accrued interest, payable         151         221           Accrued interest, payoll and taxes         190         123           Customer deposits         13         12           Met realized and unrealized changes related to derivative activities         24         34           Net cash provided by operati		•	•	
Contribution to pension plan         — (75)           Gains on sales of assets         (44)         — (75)           Provision for rate credits to electric utility customers         215         — (25)           Charge associated with future ash pond and landfill closure costs         81         — (26)           Charge associated with FERC-regulated plant disallowance         129         — (64)           Other adjustments         129         — (64)           Changes in:         — (75)         — (75)           Accounts receivable         158         30           Inventories         31         21           Perpayments         (15)         32           Accounts payable         (151)         (211)           Accounts payable         (151)         (211)           Accounts payable         (151)         (211)           Accounts payable         (151)         (211)           Margin deposits assets and liabilities         (34)         54           Met realized and unrealized changes related to derivative activities         82         34           Other operating assets and liabilities         (24)         (274)           Net cash provided by operating activities         (2,26)         (2,21)           Plant construction and other pr		_		
Gains on sales of assets         (44)         —           Provision for rate credits to electric utility customers         215         —           Charge associated with FERC-regulated plant disallowance         129         —           Other adjustments         (42)         (64)           Charge associated with FERC-regulated plant disallowance         129         —           Other adjustments         (42)         (64)           Charges in:         —         —           Inventories         318         307           Inventories         319         (25)         (79)           Prepayments         (15)         32           Accounts payable         (151)         32           Accounts payable and payable states and liabilities         (34)         54           Margin deposit assets and liabilities	·	_	_	
Provision for rate credits to electric utility customers         215         —           Charge associated with future ash pond and landfill closure costs         81         —           Charge associated with FERC-regulated plant disallowance         (42)         (64)           Other adjustments         (42)         (64)           Changes in:         30         —           Accounts receivable         158         307           Inventories         31         21           Deferred fuel and purchased gas costs, net         (295)         (79           Prepayments         (151)         (211)           Accounts payable         (151)         (211)           Accounts payable         (151)         (211)           Accrued interest, payroll and taxes         (90)         (73           Customer deposits         (90)         (73           Margin deposit assets and liabilities         (34)         54           Net calized and unrealized changes related to derivative activities         82         34           Other operating assets and liabilities         (47)         (274)           Net cash provided by operating activities         82         34           Other operating activities         (51)         (204)           Proceeds	·	(44)	(, o,	
Charge associated with future ash pond and landfill closure costs         81         —           Charge associated with FERC-regulated plant disallowance         129         —           Other adjustments         (42)         (64)           Changes in:             Accounts receivable         158         307           Inventories         31         21           Deferred fuel and purchased gas costs, net         (295)         (79)           Prepayments         (15)         32           Accounts payable         (151)         (211)           Accrued interest, payroll and taxes         (90)         (73           Customer deposits         108         12           Margin deposit assets and liabilities         (34)         54           Net realized and unrealized changes related to derivative activities         (32)         2,425           Other operating assets and liabilities         (47)         (274)           Net cash provided by operating activities         (42)         (274)           Proceeds from sasign activities         (51)         (280)         (2,748)           Acquisition of solar development projects         (51)         (280)         (1,156)           Proceeds from assignment of shale development rights			_	
Charge associated with FERC-regulated plant disallowance         129         —           Other adjustments         (42)         (64)           Changes in:         —         —           Accounts receivable         158         307           Inventories         31         21           Deferred fuel and purchased gas costs, net         (295)         (79)           Prepayments         (151)         (211)           Accounts payable         (151)         (211)           Accured interest, payroll and taxes         (90)         (73)           Customer deposits         108         12           Margin deposit assets and liabilities         (34)         54           Net realized and unrealized changes related to derivative activities         42         34           Other operating assets and liabilities         (47)         (274           Net cash provided by operating activities         42         2,425           Investing Activities         42         2,425           Proceeds from sales of securities         84         1,119           Proceeds from assignment of shale development rights         4         -           Proceeds from assignment of shale development rights         44         -           Contributions to equity	·		_	
Other adjustments         (42)         (64)           Changes in:         3         3           Accounts receivable         158         307           Inventories         31         21           Deferred fuel and purchased gas costs, net         (295)         (79)           Prepayments         (151)         32           Accounts payable         (151)         (211)           Accured interest, payroll and taxes         (90)         (73)           Customer deposits         108         12           Margin deposit assets and liabilities         (34)         54           Net realized and unrealized changes related to derivative activities         82         34           Other operating assets and liabilities         (47)         (274)           Net ash provided by operating activities         82         34           Other operating assets and liabilities         (47)         (274)           Net cash provided by operating activities         44         (2746)           Investing Activities         82         34           Proceeds from sales of securities         84         1,19           Purchases of securities         84         1,19           Proceeds from sales of securities         84         1,2 <td>-</td> <td>_</td> <td>_</td>	-	_	_	
Changes in:         Accounts receivable         158         307           Inventories         31         21           Deferred fuel and purchased gas costs, net         (295)         (79)           Prepayments         (15)         32           Accounts payable         (15)         (211)           Accrued interest, payroll and taxes         (90)         (73)           Customer deposits         108         12           Margin deposit sasets and liabilities         (34)         54           Net realized and unrealized changes related to derivative activities         82         34           Other operating assets and liabilities         (47)         (274)           Net cash provided by operating activities         447         (274)           Net cash provided by operating activities         (47)         (2748)           Plant construction and other property additions (including nuclear fuel)         (2,046)         (2,748)           Requisition of solar development projects         (51)         (280)           Proceeds from sales of securities         (84)         1,119           Proceeds from sales of securities         (34)         (2,52)           Proceeds from sales of securities         (34)         (2,52)           Other         (3) <td>- '</td> <td></td> <td>(64)</td>	- '		(64)	
Accounts receivable         158         307           Inventories         31         21           Deferred fuel and purchased gas costs, net         (295)         (79)           Prepayments         (15)         32           Accounts payable         (151)         (211)           Accured interest, payroll and taxes         (90)         (73)           Customer deposits         108         12           Margin deposit assets and liabilities         (34)         54           Net realized and unrealized changes related to derivative activities         82         34           Other operating assets and liabilities         (47)         (274)           Net cash provided by operating activities         467         (274)           Net cash provided by operating activities         (20)         (27,48)           Port cash provided by operating activities         (20)         (27,48)           Port cash grown assignment of shale development projects         (51)         (280)           Proceeds from sales of securities         84         1,119           Proceeds from assignment of shale development rights         4         -           Contributions to equity method affiliates         (13)         (22)           Other         (2)         (3)	•	( /	(- ')	
Inventories   295   79	<u> </u>	158	307	
Deferred fuel and purchased gas costs, net         (79)           Prepayments         (15)         32           Accounts payable         (151)         (211)           Accrued interest, payroll and taxes         (90)         (73)           Customer deposits         108         12           Margin deposit assets and liabilities         (34)         54           Net realized and unrealized changes related to derivative activities         (32)         2,425           Other operating assets and liabilities         (47)         (274)           Net cash provided by operating activities         (47)         (274)           Net cash provided by operating activities         (2,046)         (2,748)           Requisition of solar development projects         (51)         (280)           Investing Activities         (51)         (280)           Proceeds from sales of securities         (890)         (1,156)           Proceeds from sales of securities         (890)         (1,156)           Proceeds from assignment of shale development rights         4         -           Contributions to equity method affiliates         (13)         (4)           Other         (2,236)         (3,321)           Fisuancia factivities         1,450         -      <				
Prepayments         (15)         32           Accounts payable         (151)         (211)           Accrued interest, payroll and taxes         (90)         (73)           Customer deposits         108         12           Margin deposit assets and liabilities         (34)         54           Net realized and unrealized changes related to derivative activities         82         34           Other operating assets and liabilities         (47)         (274)           Net cash provided by operating activities         2,425         2,360           Investing Activities         2,425         2,360           Plant construction and other property additions (including nuclear fuel)         (2,046)         (2,748)           Acquisition of solar development projects         (51)         (280)           Proceeds from sales of securities         844         1,19           Proceeds from assignment of shale development rights         44         -           Contributions to equity method affiliates         (134)         (252)           Other         (3)         (4           Net cash used in investing activities         1,450         -           Issuance of short-term notes         1,450         -           Repayment of short-term debt, net         (553)		_		
Accounts payable         (151)         (211)           Accrued interest, payroll and taxes         (90)         (73)           Customer deposits         108         12           Margin deposit assets and liabilities         (34)         54           Net realized and unrealized changes related to derivative activities         82         34           Other operating assets and liabilities         (47)         (274)           Net cash provided by operating activities         2,425         2,360           Investing Activities         (51)         (280)           Plant construction and other property additions (including nuclear fuel)         (2,046)         (2,748)           Acquisition of solar development projects         (51)         (280)           Proceeds from sales of securities         844         1,19           Proceeds from assignment of shale development rights         48         -           Contributions to equity method affiliates         (134)         (252)           Other         (3)         (4)           Net cash used in investing activities         1,450         -           Issuance of short-term notes         1,450         -           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt	•		` '	
Accrued interest, payroll and taxes         (90)         (73)           Customer deposits         108         12           Margin deposit assets and liabilities         (34)         54           Net realized and unrealized changes related to derivative activities         82         34           Other operating assets and liabilities         (47)         (274)           Net cash provided by operating activities         2,425         2,360           Investing Activities         (51)         (280)           Plant construction and other property additions (including nuclear fuel)         (2,046)         (2,748)           Acquisition of solar development projects         (51)         (280)           Proceeds from assignment of shale development rights         844         1,119           Purchases of securities         (890)         (1,56)           Proceeds from assignment of shale development rights         44         -           Contributions to equity method affiliates         (134)         (252)           Other         (3)         (4)           Net cash used in investing activities         (1,236)         (3,321)           Issuance of short-term notes         1,450         -           Repayment of short-term debt, net         (553)         (322)	• •	` '		
Customer deposits         108         12           Margin deposit assets and liabilities         34         54           Net realized and unrealized changes related to derivative activities         82         34           Other operating assets and liabilities         (47)         (274)           Net cash provided by operating activities         2,425         2,360           Investing Activities         2         2,425         2,360           Investing Activities         (51)         (280)         (2,748)           Plant construction and other property additions (including nuclear fuel)         (2,046)         (2,748)           Acquisition of solar development projects         (51)         (280)           Proceeds from sales of securities         (890)         (1,156)           Proceeds from assignment of shale development rights         44         —           Contributions to equity method affiliates         (134)         (252)           Other         (3)         (4)         —           Cother         (3)         (4)         —           Other         (3)         (4)         —           Stance of short-term notes         1,450         —         —           Repayment of short-term debt         2,40         2,730 <th< td=""><td>• •</td><td></td><td>, ,</td></th<>	• •		, ,	
Margin deposit assets and liabilities         (34)         54           Net realized and unrealized changes related to derivative activities         82         34           Other operating assets and liabilities         (47)         (274)           Net cash provided by operating activities         2,425         2,360           Investing Activities         2         2,275         (2,748)           Plant construction and other property additions (including nuclear fuel)         (2,046)         (2,748)           Acquisition of solar development projects         (51)         (280)           Proceeds from sales of securities         844         1,19           Purchases of securities         44         -           Proceeds from assignment of shale development rights         44         -           Contributions to equity method affiliates         (134)         (252)           Other         (3)         (4)         -           Contributions to equity method affiliates         1,450         -         -           Other         (3)         (4)         -           Increase in cash used in investing activities         1,450         -         -           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt			` '	
Net realized and unrealized changes related to derivative activities         82         34           Other operating assets and liabilities         (47)         (274)           Net cash provided by operating activities         2,425         2,360           Investing Activities         2         2,748           Plant construction and other property additions (including nuclear fuel)         (2,046)         (2,748)           Acquisition of solar development projects         (51)         (280)           Proceeds from sales of securities         844         1,119           Purchases of securities         890         (1,56)           Proceeds from assignment of shale development rights         44         2           Contributions to equity method affiliates         (389)         (1,56)           Other         (31)         (2236)         (3,321)           Financing Activities         (2,36)         (3,321)           Financing Activities         1,450         -           Issuance of short-term notes         1,450         -           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt         (2,840)         (490)           Credit facility borrowings         73         -           Issuance of common stock <td>•</td> <td>(34)</td> <td>54</td>	•	(34)	54	
Other operating assets and liabilities         (47)         (274)           Net cash provided by operating activities         2,425         2,360           Investing Activities         2         2         2         2         2         2         2         2         2         360         2         360         2         360         2         360         2         360         2         360         2         360         2         360         2         360         2         360         2         360         2         360         2         360         2         360         2         360         2         360         2         360 <td></td> <td>= =</td> <td>34</td>		= =	34	
Net cash provided by operating activities         2,425         2,360           Investing Activities         1         2,046         (2,748)           Plant construction and other property additions (including nuclear fuel)         (2,046)         (2,748)           Acquisition of solar development projects         (51)         (280)           Proceeds from sales of securities         (890)         (1,156)           Proceeds from assignment of shale development rights         44         —           Contributions to equity method affiliates         (134)         (252)           Other         (3)         (4)           Net cash used in investing activities         1,450         —           Issuance of short-term notes         1,450         —           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt         (2,840)         (490)           Credit facility borrowings         7         —           Repayment of long-term debt         (2,840)         (490)           Credit facility borrowings         7         —           Issuance of common stock         662         156           Common dividend payments         (1,089)         (949)           Other         (1,089)         (949)		(47)	(274)	
Investing Activities         Image: Construction and other property additions (including nuclear fuel)         (2,046)         (2,748)           Acquisition of solar development projects         (51)         (280)           Proceeds from sales of securities         844         1,119           Purchases of securities         (890)         (1,156)           Proceeds from assignment of shale development rights         44         -           Contributions to equity method affiliates         (134)         (252)           Other         (3)         (4)           Net cash used in investing activities         (2,236)         (3,321)           Financing Activities           Issuance of short-term notes         1,450         -           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt         (2,400         2,736           Repayment of long-term debt         (2,840)         (490)           Credit facility borrowings         73         -           Issuance of common stock         662         156           Common dividend payments         (1,089)         (949)           Other         (1,089)         (949)           Other         (20)         63           Common dividend pa	· · · ·			
Plant construction and other property additions (including nuclear fuel)         (2,046)         (2,748)           Acquisition of solar development projects         (51)         (280)           Proceeds from sales of securities         844         1,119           Purchases of securities         (890)         (1,56)           Proceeds from assignment of shale development rights         44         —           Contributions to equity method affiliates         (134)         (252)           Other         (3)         (4)         (4)           Other         (3)         (4)         (4)           Net cash used in investing activities         (2,236)         (3,321)           Financing Activities         (2,236)         (3,321)           Esuance of short-term notes         1,450         —           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt         (2,840)         (490)           Credit facility borrowings         73         —           Issuance of common stock         662         156           Common dividend payments         (1,089)         (949)           Other         (2)         (3)         (1,22)         (1,23)         (1,23)         (1,23)         (1,23)				
Acquisition of solar development projects         (51)         (280)           Proceeds from sales of securities         844         1,119           Purchases of securities         (890)         (1,156)           Proceeds from assignment of shale development rights         44         —           Contributions to equity method affiliates         (134)         (252)           Other         (3)         (4)           Net cash used in investing activities         (2,236)         (3,321)           Financing Activities         1,450         —           Repayment of short-term notes         1,450         —           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt         (2,840)         (490)           Credit facility borrowings         73         —           Issuance of common stock         662         156           Common dividend payments         (1,089)         (949)           Other         (123)         (162)           Net cash provided by (used in) financing activities         (20)         963           Increase in cash, restricted cash and equivalents         169         2           Cash, restricted cash and equivalents at beginning of period         185         322 <tr< td=""><td></td><td>(2,046)</td><td>(2,748)</td></tr<>		(2,046)	(2,748)	
Proceeds from sales of securities         844         1,119           Purchases of securities         (890)         (1,156)           Proceeds from assignment of shale development rights         44         —           Contributions to equity method affiliates         (134)         (252)           Other         (3)         (4)           Net cash used in investing activities         (2,236)         (3,321)           Financing Activities         ***         ***           Issuance of short-term notes         1,450         —           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt         (2,400)         2,730           Repayment of long-term debt         (2,840)         (490)           Credit facility borrowings         73         —           Issuance of common stock         662         156           Common dividend payments         (1,089)         (949)           Other         (1,089)         (949)           Other         (123)         (162)           Out cash provided by (used in) financing activities         (20)         963           Increase in cash, restricted cash and equivalents at beginning of period         185         322           Cash, restricted cash				
Proceeds from assignment of shale development rights         44         —           Contributions to equity method affiliates         (134)         (252)           Other         (3)         (4)           Net cash used in investing activities         (2,236)         (3,321)           Financing Activities         8         (553)         (322)           Issuance of short-term notes         1,450         —           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt         2,400         2,730           Repayment of long-term debt         (2,840)         (490)           Credit facility borrowings         73         —           Issuance of common stock         662         156           Common dividend payments         (1,089)         (949)           Other         (1,089)         (949)           Other         (123)         (162)           Net cash provided by (used in) financing activities         (20)         963           Increase in cash, restricted cash and equivalents         169         2           Cash, restricted cash and equivalents at beginning of period         185         322           Cash, restricted cash and equivalents at end of period         \$354         \$324     <	· · · · · · · · · · · · · · · · · · ·			
Contributions to equity method affiliates         (134)         (252)           Other         (3)         (4)           Net cash used in investing activities         (2,236)         (3,321)           Financing Activities         3         (253)         (322)           Issuance of short-term notes         1,450         —           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt         2,400         2,730           Repayment of long-term debt         (2,840)         (490)           Credit facility borrowings         73         —           Issuance of common stock         662         156           Common dividend payments         (1,089)         (949)           Other         (123)         (162)           Net cash provided by (used in) financing activities         (20)         963           Increase in cash, restricted cash and equivalents         169         2           Cash, restricted cash and equivalents at beginning of period         185         322           Cash, restricted cash and equivalents at end of period         \$ 354         \$ 324           Supplemental Cash Flow Information	Purchases of securities	(890)	(1,156)	
Other         (3)         (4)           Net cash used in investing activities         (2,236)         (3,321)           Financing Activities         5         (3,22)           Issuance of short-term notes         1,450         -           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt         2,400         2,730           Repayment of long-term debt         (2,840)         (490)           Credit facility borrowings         73         -           Issuance of common stock         662         156           Common dividend payments         (1,089)         (949)           Other         (123)         (162)           Net cash provided by (used in) financing activities         (20)         963           Increase in cash, restricted cash and equivalents         169         2           Cash, restricted cash and equivalents at beginning of period         185         322           Cash, restricted cash and equivalents at end of period         \$ 354         \$ 324           Supplemental Cash Flow Information           Significant noncash investing and financing activities:	Proceeds from assignment of shale development rights	44	_	
Net cash used in investing activities         (2,236)         (3,321)           Financing Activities         1,450         –           Issuance of short-term notes         1,450         –           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt         2,400         2,730           Repayment of long-term debt         (2,840)         (490)           Credit facility borrowings         73         –           Issuance of common stock         662         156           Common dividend payments         (1,089)         (949)           Other         (123)         (162)           Net cash provided by (used in) financing activities         (20)         963           Increase in cash, restricted cash and equivalents         169         2           Cash, restricted cash and equivalents at beginning of period         185         322           Cash, restricted cash and equivalents at end of period         \$ 354         \$ 324           Supplemental Cash Flow Information         \$ 354         \$ 324	· · · · ·	(134)	(252)	
Net cash used in investing activities         (2,236)         (3,321)           Financing Activities         1,450         –           Issuance of short-term notes         1,450         –           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt         2,400         2,730           Repayment of long-term debt         (2,840)         (490)           Credit facility borrowings         73         –           Issuance of common stock         662         156           Common dividend payments         (1,089)         (949)           Other         (123)         (162)           Net cash provided by (used in) financing activities         (20)         963           Increase in cash, restricted cash and equivalents         169         2           Cash, restricted cash and equivalents at beginning of period         185         322           Cash, restricted cash and equivalents at end of period         \$ 354         \$ 324           Supplemental Cash Flow Information         \$ 354         \$ 324	Other	(3)	(4)	
Issuance of short-term notes         1,450         —           Repayment of short-term debt, net         (553)         (322)           Issuance of long-term debt         2,400         2,730           Repayment of long-term debt         (2,840)         (490)           Credit facility borrowings         73         —           Issuance of common stock         662         156           Common dividend payments         (1,089)         (949)           Other         (123)         (162)           Net cash provided by (used in) financing activities         (20)         963           Increase in cash, restricted cash and equivalents         169         2           Cash, restricted cash and equivalents at beginning of period         185         322           Cash, restricted cash and equivalents at end of period         \$ 354         \$ 324           Supplemental Cash Flow Information           Significant noncash investing and financing activities:	Net cash used in investing activities		(3,321)	
Repayment of short-term debt, net(553)(322)Issuance of long-term debt2,4002,730Repayment of long-term debt(2,840)(490)Credit facility borrowings73-Issuance of common stock662156Common dividend payments(1,089)(949)Other(123)(162)Net cash provided by (used in) financing activities(20)963Increase in cash, restricted cash and equivalents1692Cash, restricted cash and equivalents at beginning of period185322Cash, restricted cash and equivalents at end of period\$ 354\$ 324Supplemental Cash Flow InformationSignificant noncash investing and financing activities:	Financing Activities			
Issuance of long-term debt2,4002,730Repayment of long-term debt(2,840)(490)Credit facility borrowings73-Issuance of common stock662156Common dividend payments(1,089)(949)Other(123)(162)Net cash provided by (used in) financing activities(20)963Increase in cash, restricted cash and equivalents1692Cash, restricted cash and equivalents at beginning of period185322Cash, restricted cash and equivalents at end of period\$ 354\$ 324Supplemental Cash Flow InformationSignificant noncash investing and financing activities:	Issuance of short-term notes	1,450	_	
Repayment of long-term debt (2,840) (490) Credit facility borrowings 73 — Issuance of common stock 662 156 Common dividend payments (1,089) (949) Other (123) (162) Net cash provided by (used in) financing activities (20) 963 Increase in cash, restricted cash and equivalents 169 2 Cash, restricted cash and equivalents at beginning of period 185 322 Cash, restricted cash and equivalents at end of period \$354 \$324  Supplemental Cash Flow Information Significant noncash investing and financing activities:	Repayment of short-term debt, net	(553)	(322)	
Credit facility borrowings73-Issuance of common stock662156Common dividend payments(1,089)(949)Other(123)(162)Net cash provided by (used in) financing activities(20)963Increase in cash, restricted cash and equivalents1692Cash, restricted cash and equivalents at beginning of period185322Cash, restricted cash and equivalents at end of period\$ 354\$ 324Supplemental Cash Flow InformationSignificant noncash investing and financing activities:	Issuance of long-term debt	2,400	2,730	
Issuance of common stock662156Common dividend payments(1,089)(949)Other(123)(162)Net cash provided by (used in) financing activities(20)963Increase in cash, restricted cash and equivalents1692Cash, restricted cash and equivalents at beginning of period185322Cash, restricted cash and equivalents at end of period\$ 354\$ 324Supplemental Cash Flow InformationSignificant noncash investing and financing activities:	Repayment of long-term debt	(2,840)	(490)	
Common dividend payments(1,089)(949)Other(123)(162)Net cash provided by (used in) financing activities(20)963Increase in cash, restricted cash and equivalents1692Cash, restricted cash and equivalents at beginning of period185322Cash, restricted cash and equivalents at end of period\$ 354\$ 324Supplemental Cash Flow InformationSignificant noncash investing and financing activities:	Credit facility borrowings	73	_	
Other(123)(162)Net cash provided by (used in) financing activities(20)963Increase in cash, restricted cash and equivalents1692Cash, restricted cash and equivalents at beginning of period185322Cash, restricted cash and equivalents at end of period\$ 354\$ 324Supplemental Cash Flow InformationSignificant noncash investing and financing activities:	Issuance of common stock	662	156	
Net cash provided by (used in) financing activities (20) 963 Increase in cash, restricted cash and equivalents 169 2 Cash, restricted cash and equivalents at beginning of period 185 322 Cash, restricted cash and equivalents at end of period \$354 \$324  Supplemental Cash Flow Information Significant noncash investing and financing activities:	Common dividend payments	(1,089)	(949)	
Increase in cash, restricted cash and equivalents  Cash, restricted cash and equivalents at beginning of period  Cash, restricted cash and equivalents at end of period  Cash, restricted cash and equivalents at end of period  Supplemental Cash Flow Information  Significant noncash investing and financing activities:	Other	(123)	(162)	
Cash, restricted cash and equivalents at beginning of period Cash, restricted cash and equivalents at end of period \$354\$  Supplemental Cash Flow Information Significant noncash investing and financing activities:	Net cash provided by (used in) financing activities	(20)	963	
Cash, restricted cash and equivalents at end of period \$ 354 \$ 324  Supplemental Cash Flow Information Significant noncash investing and financing activities:	Increase in cash, restricted cash and equivalents	169	2	
Supplemental Cash Flow Information Significant noncash investing and financing activities:	Cash, restricted cash and equivalents at beginning of period	185	322	
Significant noncash investing and financing activities:	Cash, restricted cash and equivalents at end of period	\$ 354	\$ 324	
	Supplemental Cash Flow Information	<del>-</del>	_	
Accrued capital expenditures \$ 253 \$ 270	Significant noncash investing and financing activities:			
	Accrued capital expenditures	\$ 253	\$ 270	

<sup>\*</sup> The notes contained in Dominion Energy's most recent quarterly report on Form 10-Q or annual report on For 10-K are an integral part of the Consolidated Financial Statements.

#### **Segment Earnings Results**

# **Dominion Energy Consolidated Reported and Operating Results** <sup>1</sup>

	Three Months Ended <u>June 30,</u>			Six Months Ended <u>June 30,</u>				
Unaudited Summary (\$mm except per share amounts)	2018 2017		<u> 2017</u>	<u>2018</u>		<u>2017</u>		
Operating Revenue	\$	3,088	\$	2,813	\$	6,554	\$	6,197
Operating Expenses								
Electric fuel and other energy-related purchases		623		498		1,367		1,073
Purchased (excess) electric capacity		23		(12)		37		(29)
Purchased gas		64		112		404		417
Other operations and maintenance <sup>3</sup> Depreciation, depletion and amortization		1,007 463		827 467		1,803 961		1,611 936
Other taxes		465 166		168		365		357
Total operating expenses		2,346		2,060		4,937		4,365
Income from operations	_	742		753	_	1,617		1,832
Other income <sup>3</sup>		185		108	_	285	_	270
Income including noncontrolling interests before interest and income taxes		927		861		1,902		2,102
Interest and related charges		361		308	_	675		600
Income including noncontrolling interests before income taxes		566		553		1,227		1,502
Income taxes		88		136		223		411
Income including noncontrolling interests		478		417		1,004		1,091
Noncontrolling interests		29		27		52		69
Reported Earnings	\$	449	\$	390	\$	952	\$	1,022
Reported Earnings Per Share	\$	0.69	\$	0.62	\$	1.46	\$	1.63
Adjustments to reported earnings:								
Pre-tax Loss (Income) <sup>2</sup>		145		47		450		16
Income Tax <sup>2</sup>		(34) 111		(16) 31		(101) 349		(6) 10
Operating Earnings	\$	560	\$	421	\$	1,301	\$	1,032
Operating Earnings Per Share	\$	0.86	\$	0.67	\$	2.00	\$	1.64
Average shares outstanding, diluted		653.1		629.2		651.8		628.7
Adjusted EBIT Reconciliation								
Reported Earnings	\$	449	\$	390	\$	952	\$	1,022
Noncontrolling interest	•	29	·	27		52		69
Income taxes		88		136		223		411
Interest and related charges		361		308		675		600
	\$	927	\$	861	\$	1,902	\$	2,102
Adjustments <sup>2</sup>		144		47		449		16
Adjusted EBIT	\$	1,071	\$	908	\$	2,351	\$	2,118

<sup>&</sup>lt;sup>1)</sup> Dominion Energy Consolidated Income Statement reflects the impact of segment eliminations and adjustments.

<sup>&</sup>lt;sup>2)</sup> For additional details on adjustments to reporting earnings and to EBIT see the GAAP Reconciliation schedules on pages 30-36.

<sup>&</sup>lt;sup>3)</sup> 2017 amounts have been recast based on revised accounting guidance for the presentation of net periodic pension and other postretirement benefit costs.

# **Power Delivery Reported and Operating Results**

Unavidited Cummany	7	Three Moi June	nths E	nded		Six Mont	hs Enc <u>30,</u>	ded
Unaudited Summary (\$mm except per share amounts)	2	2018	2	2017	]	<u> 2018</u>	3	2017
Operating Revenue	\$	534	\$	537	\$	1,103	\$	1,096
Operating Expenses								
Electric fuel and other energy-related purchases		1		1		2		2
Purchased (excess) electric capacity Purchased gas		-		-		-		-
Other operations and maintenance		- 88		- 87		- 196		203
Depreciation, depletion and amortization		155		149		308		294
Other taxes		44		41		91		86
Total operating expenses		288		278		597		585
Income from operations		246		259		506		511
Other income		9		14		19		31
Income including noncontrolling interests before interest and income taxes		255		273		525		542
Interest and related charges		66		69		134		133
Income including noncontrolling interests before income taxes		189		204		391		409
Income taxes		44		77		90		157
Income including noncontrolling interests		145		127		301		252
Noncontrolling interests								-
Reported and Operating Earnings Contribution	\$	145	\$	127	\$	301	\$	252
Reported and Operating Earnings Per Share Contribution	\$	0.23	\$	0.20	\$	0.46	\$	0.40
Average shares outstanding, diluted		653.1		629.2		651.8		628.7
Adjusted EBIT and EBITDA Reconciliation								
Reported Earnings	\$	145	\$	127	\$	301	\$	252
Noncontrolling interest		-		-		-		-
Income taxes		44		77		90		157
Interest and related charges		66		69		134		133
Adjusted EBIT	\$	255	\$	273	\$	525	\$	542
Depreciation, depletion and amortization		155	_	149	_	308		294
Adjusted EBITDA	\$	410	\$	422	\$	833	\$	836

# **Power Generation Reported and Operating Results**

Unavelited Commons	1	Three Mor June	nths E <u>: 30,</u>	nded		Six Mont	hs En <u>: 30,</u>	ded
Unaudited Summary (\$mm except per share amounts)	2	2018		<u> 2017</u>		<u>2018</u>		<u> 2017</u>
Operating Revenue	\$	1,638	\$	1,509	\$	3,500	\$	3,165
Operating Expenses								
Electric fuel and other energy-related purchases		586		491		1,274		1,055
Purchased (excess) electric capacity Purchased gas		23		(12)		37		(29)
Other operations and maintenance <sup>1</sup>		- 371		446		- 752		- 826
Depreciation, depletion and amortization		177		181		375		370
Other taxes		45		55		101		111
Total operating expenses		1,202		1,161		2,539		2,333
Income from operations		436		348	_	961	_	832
Other income <sup>1</sup>		26		25	_	51		47
Income including noncontrolling interests before interest and income taxes		462		373		1,012		879
Interest and related charges		93		85		189		165
Income including noncontrolling interests before income taxes		369		288		823		714
Income taxes		85		42		193		191
Income including noncontrolling interests		284		246		630		523
Noncontrolling interests		8	_	6		6	_	22
Reported and Operating Earnings Contribution	\$	276	\$	240	\$	624	\$	501
Reported and Operating Earnings Per Share Contribution	\$	0.42	\$	0.38	\$	0.96	\$	0.80
Average shares outstanding, diluted		653.1		629.2		651.8		628.7
Adjusted EBIT and EBITDA Reconciliation								
Reported Earnings	\$	276	\$	240	\$	624	\$	501
Noncontrolling interest		8		6		6		22
Income taxes		85		42		193		191
Interest and related charges	\$	93 462	\$	85 373	\$	189	\$	165
Adjusted EBIT	<b>&gt;</b>		Þ		<b>&gt;</b>	1,012	<b>&gt;</b>	879 270
Depreciation, depletion and amortization Adjusted EBITDA	\$	177 639	\$	181 554	\$	375 1,387	\$	370 1,249
Augustea Estati	7	033	7	JJ-	7	1,507	7	1,273

<sup>&</sup>lt;sup>1)</sup> 2017 amounts have been recast based on revised accounting guidance for the presentation of net periodic pension and other postreti rement benefit costs.

# **Gas Infrastructure Reported and Operating Results**

Unavelited Commons	1	hree Mo	nths E	nded		Six Mont	hs En <u>: 30,</u>	ded
Unaudited Summary (\$mm except per share amounts)	2	2018	3	<u> 2017</u>		<u>2018</u>		<u> 2017</u>
Operating Revenue	\$	922	\$	764	\$	2,150	\$	1,931
Operating Expenses								
Electric fuel and other energy-related purchases		30		2		62		7
Purchased (excess) electric capacity		- 63		108		403		- 409
Purchased gas Other operations and maintenance <sup>1</sup>		312		250		564		535
Depreciation, depletion and amortization		157		128		292		252
Other taxes		71		66		157		144
Total operating expenses		633		554		1,478		1,347
Income from operations	_	289		210	_	672		584
Other income <sup>1</sup>		88		85		182		169
Income including noncontrolling interests before interest and income taxes		377		295		854		753
Interest and related charges		68	_	22	_	93	_	45
Income including noncontrolling interests before income taxes		309		273		761		708
Income taxes		39	_	89	_	139	_	235
Income including noncontrolling interests		270		184		622		473
Noncontrolling interests		21	_	21	_	46	_	47
Reported and Operating Earnings Contribution	\$	249	\$	163	\$	576	\$	426
Reported and Operating Earnings Per Share Contribution	\$	0.38	\$	0.26	\$	0.88	\$	0.68
Average shares outstanding, diluted		653.1		629.2		651.8		628.7
Adjusted EBIT and EBITDA Reconciliation								
Reported Earnings	\$	249	\$	163	\$	576	\$	426
Noncontrolling interest		21		21		46		47
Income taxes		39		89		139		235
Interest and related charges		68		22		93		45
Adjusted EBIT	\$	377	\$	295	\$	854	\$	753
Depreciation, depletion and amortization		157		128		292		252
Adjusted EBITDA	\$	534	\$	423	\$	1,146	\$	1,005

<sup>1) 2017</sup> amounts have been recast based on revised accounting guidance for the presentation of net periodic pension and other postreti rement benefit costs.

# **Corporate & Other Reported and Operating Results**

Grame except share amounts)         2018         2017         2018         2017           Gform except per share amounts)         5 167         5 155         \$ 135         \$ 3 30           Operating Expenses         5 167         5 16         5 1         1 1           Electric fuel and other energy-related purchases         1 1         2 1         1 1           Purchased (excess) electric capacity         1 1         20         6 13         3 1           Other operations and maintenance 2         415         20         6 53         3 6           Other capacity capacity         3 26         2 19         6 18         10           Other taxes         7 6         18         16         10           Income from operations         (229)         (64)         (522)         195           Income from operations         (102)         4 7         6 18         16         16           Income including noncontrolling interests before interest and income taxes         100         4 7         4 033         320           Income including noncontrolling interests before interest and income taxes         3 0         7 2         1 3         3 2           Income including noncontrolling interests before interest and income taxes         3 0         7 2		1	hree Mor June	nths Er <u>2 30,</u>	nded		Six Mont June		ded
Deperating Expenses	Unaudited Summary (\$mm except per share amounts)	<u>2</u>	2018	2	2017	1	<u>2018</u>		<u> 2017</u>
Electric fuel and other energy-related purchases	Operating Revenue	\$	167	\$	155	\$	135	\$	310
Purchased (excess) electric capacity Purchased gas         1         2         1         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         6         1         2         2         6         1         2         1         3         3         3         2         2         1         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3									
Purchased gas         -         2         -         3         3         36         36         36         36         36         36         56         36         <			-		-		-		-
Other operations and maintenance 2         415         202         653         366           Depreciation, depletion and amortization         (26)         9         (14)         20           Other taxes         396         219         657         405           Income from operations         (229)         (64)         (522)         (95)           Other income 2         107         17         119         86           Income including noncontrolling interests before interest and income taxes         (122)         (47)         (403)         (90)           Income including noncontrolling interests before interest and income taxes         301         (212)         (748)         320           Income including noncontrolling interests before income taxes         (80)         (72)         (199)         (172)           Income including noncontrolling interests         (221)         (140)         (549)         (157)           Income including noncontrolling interests         (221)         (140)         (549)         (157)           Income taxes         2         (214)         (240)         (249)         (254)           Reported Earnings (Loss) Contributed         \$(214)         (240)         (254)         (254)           Adjustments to reported earnings:			-		- 2		-		- 2
Depreciation, depletion and amortization Other taxes Total operating expenses         7 6 18 18 16 16 16 18 16 16 16 18 16 16 16 18 16 16 16 18 16 16 16 18 16 16 1701 10 19 18 16 16 1701 10 19 18 16 10 10 10 10 10 10 10 10 10 10 10 10 10	<u> </u>		- 415				- 653		
Other taxes         7         6         18         16           Total operating expenses         396         219         657         405           Income from operations         (229)         (64)         (522)         195           Other income²         107         17         119         86           Income including noncontrolling interests before interest and income taxes         1221         (47)         403         29           Income including noncontrolling interests before income taxes         130         212         748         329           Income including noncontrolling interests before income taxes         (80)         (72)         199         157           Income taxes         (80)         (72)         199         (157)           Income including noncontrolling interests         (221)         (140)         549         (157)           Noncontrolling interests         2         140         549         5157           Reported Earnings (Loss) Contributed         5 (221)         5 (140)         5 (34)         5 (157)           Reported Earnings (Loss) Per Share Contributed         145         47         450         16           Income Tax¹         14         45         10         16									
Income from operations									
Other income <sup>2</sup> 107         17         119         86           Income including noncontrolling interests before interest and income taxes         (122)         (47)         (403)         (9)           Interest and related charges         179         165         345         320           Income including noncontrolling interests before income taxes         (301)         (212)         (748)         329           Income taxes         (80)         (72)         (199)         (172)           Income including noncontrolling interests         (221)         (140)         (549)         (157)           Income including noncontrolling interests         2         (221)         (140)         (549)         (157)           Noncontrolling interests         2         (221)         (140)         (549)         (5157)           Reported Earnings (Loss) Contributed         5         (321)         (340)         (549)         5         (252)           Adjustments to reported earnings:         145         47         450         16         16         16         16         16         16         16         16         16         16         16         16         16         16         16         16         16         16         16 </td <td>Total operating expenses</td> <td>_</td> <td>396</td> <td></td> <td>219</td> <td></td> <td>657</td> <td></td> <td>405</td>	Total operating expenses	_	396		219		657		405
Income including noncontrolling interests before interest and income taxes   179   165   345   320     Income including noncontrolling interests before income taxes   (301)   (212)   (748)   (329)     Income including noncontrolling interests before income taxes   (80)   (72)   (199)   (172)     Income including noncontrolling interests   (80)   (72)   (199)   (172)     Income including noncontrolling interests   (221)   (140)   (549)   (157)     Reported Earnings (Loss) Contributed   (221)   (140)   (140)   (140)   (140)     Income Earnings (Loss) Per Share Contributed   (34)   (16)   (101)   (16)   (16)     Income Tax   (140)   (140)   (140)   (140)   (140)     Operating Earnings (Loss) Per Share Contributed   (140)   (140)   (140)   (140)   (140)   (140)     Operating Earnings (Loss) Per Share Contributed   (150)	Income from operations		(229)		(64)		<u>(522</u> )		(9 <u>5</u> )
Trip   165   345   320	Other income <sup>2</sup>		107		17		119		86
Income including noncontrolling interests before income taxes   (301)   (212)   (748)   (329)     Income taxes   (800)   (72)   (199)   (172)     Income including noncontrolling interests   (221)   (140)   (549)   (157)     Income including noncontrolling interests   (221)   (140)   (549)   (157)     Noncontrolling interests	Income including noncontrolling interests before interest and income taxes		(122)		(47)		(403)		(9)
Income taxes   180   172   199   172   172   173   174   175   1	Interest and related charges		179		165		345		320
Noncontrolling interests   (221)   (140)   (549)   (157)     Noncontrolling interests	Income including noncontrolling interests before income taxes		(301)		(212)		(748)		(329)
Noncontrolling interests	Income taxes		(80)		(72)		(199)		(172)
Reported Earnings (Loss) Contributed         \$ (221)         \$ (140)         \$ (549)         \$ (157)           Reported Earnings (Loss) Per Share Contributed         \$ (0.34)         \$ (0.22)         \$ (0.84)         \$ (0.25)           Adjustments to reported earnings:	Income including noncontrolling interests		(221)		(140)		(549)		(157)
Reported Earnings (Loss) Per Share Contributed         \$ (0.34)         \$ (0.22)         \$ (0.84)         \$ (0.25)           Adjustments to reported earnings:         Pre-tax Loss (Income) 1         145         47         450         16           Income Tax 1         (34)         (16)         (101)         (6)           Departing Earnings (Loss) Contributed         \$ (110)         \$ (109)         \$ (200)         \$ (147)           Operating Earnings (Loss) Per Share Contributed         \$ (0.17)         \$ (0.17)         \$ (0.30)         \$ (0.24)           Average shares outstanding, diluted         653.1         629.2         651.8         628.7           Adjusted EBIT Reconciliation         Reported Earnings         \$ (221)         \$ (140)         \$ (549)         \$ (157)           Noncontrolling interest         -         -         -         -         -           Income taxes         (80)         (72)         (199)         (172)           Interest and related charges         179         165         345         320           Adjustments 1         144         47         449         16	Noncontrolling interests		<u>-</u>					-	
Adjustments to reported earnings:  Pre-tax Loss (Income) 1 145 47 450 16 Income Tax 1 111 31 349 10  Operating Earnings (Loss) Contributed \$ (110) \$ (101) \$ (200) \$ (147)  Operating Earnings (Loss) Per Share Contributed \$ (0.17) \$ (0.17) \$ (0.30) \$ (0.24)  Average shares outstanding, diluted \$ (53.1) \$ (221) \$ (140) \$ (549) \$ (157)  Adjusted EBIT Reconciliation  Reported Earnings \$ (221) \$ (140) \$ (549) \$ (157)  Noncontrolling interest \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Reported Earnings (Loss) Contributed	\$	(221)	\$	(140)	\$	(549)	\$	(157)
Pre-tax Loss (Income) 1         145         47         450         16           Income Tax 1         (34)         (16)         (101)         (6)           111         31         349         10           Operating Earnings (Loss) Contributed         \$ (110)         \$ (109)         \$ (200)         \$ (147)           Average shares outstanding, diluted         653.1         629.2         651.8         628.7           Adjusted EBIT Reconciliation         \$ (221)         \$ (140)         \$ (549)         \$ (157)           Noncontrolling interest         \$ (221)         \$ (140)         \$ (549)         \$ (157)           Income taxes         (80)         (72)         (199)         (172)           Interest and related charges         179         165         345         320           Adjustments 1         449         449         16	Reported Earnings (Loss) Per Share Contributed	\$	(0.34)	\$	(0.22)	\$	(0.84)	\$	(0.25)
Noncontrolling interest   190   10									
Operating Earnings (Loss) Contributed         \$ (110)         \$ (109)         \$ (200)         \$ (147)           Operating Earnings (Loss) Per Share Contributed         \$ (0.17)         \$ (0.17)         \$ (0.30)         \$ (0.24)           Average shares outstanding, diluted         653.1         629.2         651.8         628.7           Adjusted EBIT Reconciliation         \$ (221)         \$ (140)         \$ (549)         \$ (157)           Noncontrolling interest         \$ (221)         \$ (140)         \$ (549)         \$ (157)           Income taxes         (80)         (72)         (199)         (172)           Interest and related charges         179         165         345         320           Adjustments <sup>1</sup> 144         47         449         16									
Operating Earnings (Loss) Contributed         \$ (110)         \$ (109)         \$ (200)         \$ (147)           Operating Earnings (Loss) Per Share Contributed         \$ (0.17)         \$ (0.17)         \$ (0.30)         \$ (0.24)           Average shares outstanding, diluted         653.1         629.2         651.8         628.7           Adjusted EBIT Reconciliation         Reported Earnings         \$ (221)         \$ (140)         \$ (549)         \$ (157)           Noncontrolling interest         -<	Income Tax *	-		-					
Operating Earnings (Loss) Per Share Contributed         \$ (0.17)         \$ (0.17)         \$ (0.30)         \$ (0.24)           Average shares outstanding, diluted         653.1         629.2         651.8         628.7           Adjusted EBIT Reconciliation         Reported Earnings         \$ (221)         \$ (140)         \$ (549)         \$ (157)           Noncontrolling interest         -			111		31		343		10
Average shares outstanding, diluted       653.1       629.2       651.8       628.7         Adjusted EBIT Reconciliation         Reported Earnings       \$ (221)       \$ (140)       \$ (549)       \$ (157)         Noncontrolling interest       -       -       -       -       -         Income taxes       (80)       (72)       (199)       (172)         Interest and related charges       179       165       345       320         Adjustments <sup>1</sup> 144       47       449       16	Operating Earnings (Loss) Contributed	\$	(110)	\$	(109)	\$	(200)	\$	(147)
Adjusted EBIT Reconciliation         Reported Earnings       \$ (221)       \$ (140)       \$ (549)       \$ (157)         Noncontrolling interest       -       -       -       -       -         Income taxes       (80)       (72)       (199)       (172)         Interest and related charges       179       165       345       320         Adjustments <sup>1</sup> 144       47       449       16	Operating Earnings (Loss) Per Share Contributed	\$	(0.17)	\$	(0.17)	\$	(0.30)	\$	(0.24)
Reported Earnings         \$ (221)         \$ (140)         \$ (549)         \$ (157)           Noncontrolling interest         - <td>Average shares outstanding, diluted</td> <td></td> <td>653.1</td> <td></td> <td>629.2</td> <td></td> <td>651.8</td> <td></td> <td>628.7</td>	Average shares outstanding, diluted		653.1		629.2		651.8		628.7
Noncontrolling interest         -									
Income taxes         (80)         (72)         (199)         (172)           Interest and related charges         179         165         345         320           \$ (122)         \$ (47)         \$ (403)         \$ (9)           Adjustments <sup>1</sup> 144         47         449         16		\$	(221)	\$	(140)	\$	(549)	\$	(157)
Interest and related charges         179         165         345         320           \$ (122)         \$ (47)         \$ (403)         \$ (9)           Adjustments <sup>1</sup> 144         47         449         16			-		- /72\		- (4.00)		- (172)
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$									
Adjustments <sup>1</sup>	interest and related charges	Ċ		Ċ		¢		¢	
	Adjustments <sup>1</sup>	Ą		ڔ		ڔ		ڔ	
		\$		\$	=	\$		\$	7

<sup>&</sup>lt;sup>1)</sup> For additional details on adjustments to reporting earnings and to EBIT see the GAAP Reconciliation schedules on pages XX-XX.

<sup>&</sup>lt;sup>2)</sup> 2017 amounts have been recast based on revised accounting guidance for the presentation of net periodic pension and other postreti rement benefit costs.

# **Operating Statistics**

		nths Ended e 30,		hs Ended e 30,
<b>Dominion Energy Consolidated</b>	2018	2017	2018	2017
Regulated Electric Sales Revenue (\$mm)				
Residential	\$ 788	\$ 735	\$ 1,605	\$ 1,560
Commercial	636	581	1,160	1,130
Industrial	121	122	228	230
Governmental and other	210	201	423	411
Regulated retail revenue	1,755	1,639	3,415	3,331
Wholesale - sales for resale	23	29	65	58
Other revenue		47		94
Total	\$ 1,778	\$ 1,716	\$ 3,480	\$ 3,482
Power Delivery				
Degree Days (Electric service area)				
Cooling				
Actual	611	565	619	574
Normal	495	482	500	487
Heating				
Actual	284	186	2,306	1,823
Normal	280	295	2,255	2,282
Electric Delivery Customers (at period end)				
Residential	2,321,887	2,297,390	2,321,887	2,297,390
Commercial	243,713	242,050	243,713	242,050
Industrial	644	648	644	648
Governmental	33,126	33,031	33,126	33,031
Total Retail	2,599,370	2,573,119	2,599,370	2,573,119
Wholesale - sales for resale	5	5	5	5
Total	2,599,375	2,573,124	2,599,375	2,573,124
Electricity Delivered (GWh)				
Residential	6,991	6,419	15,923	14,182
Commercial	8,299	7,796	16,204	15,322
Industrial	2,075	2,128	4,067	4,036
Governmental and other	2,756	2,659	5,342	5,390
Total Retail	20,121	19,003	41,536	38,929
Wholesale - sales for resale	668	638	1,414	1,238
Total	20,789	19,641	42,951	40,167
Power Generation				
Merchant Generation				
Total Electric Sales (GWh)				
NEPOOL Merchant Fleet <sup>1</sup>	4,859	4,170	9,488	8,794
PJM Merchant Fleet <sup>2</sup>	1,594	1,973	3,251	4,162
	_,	-,	-,	-,

<sup>1)</sup> Comprised of Millstone and Manchester generating stations.

Note: Figures may not add due to rounding

<sup>&</sup>lt;sup>2)</sup> Comprised of Fairless generating station.

OMINION ENERGY – 2Q18 EARNINO		LEAS hree Mon June	nths End	Six Months Ended June 30,						
as Infrastructure	2	018	2	017	2	018	2	2017		
Gas Distribution	<u></u>				<u></u>					
Regulated Gas Revenue (\$mm)										
Gas sales revenue										
Residential	\$	116	\$	114	\$	480	\$	45		
Commercial		34		29		137		12		
Industrial		1		3		5				
Other		0		4		2		1		
Total	\$	151	\$	150	\$	624	\$	59		
Regulated Gas Transportation and Storage Revenue (\$mm)										
Gas transportation revenue										
Residential	\$	93	\$	93	\$	195	\$	19		
Commercial	·	25	•	23	·	70	•	(		
Industrial		17		17		40		3		
Other		12		11		25				
Total transportation revenue		147		144		330		3		
Storage revenue		1		4		4				
Total	\$	148	\$	148	\$	334	\$	3		
Danier Barr	<u></u>				<del></del>					
Degree Days										
Heating - Eastern Region		c=0		404				2.0		
Actual		670		481		3,585		2,8		
Normal		642		641		3,541		3,5		
Heating - Western Region								• •		
Actual		405		576		2,500		2,8		
Normal		683		683		3,297		3,2		
LDC Natural Gas Customers (at period end)										
Total LDC natural gas customers										
Residential	2,1	182,523	2,1	55,773	2,1	82,523	2,1	.55,7		
Commercial	1	164,794	1	63,283	1	64,794	1	.63,2		
Industrial		1,813		1,806		1,813		1,8		
Other		30		26		30				
Total	2,3	349,160	2,3	20,888	2,3	49,160	2,3	20,8		
LDC Natural Gas Delivery (mmcf)										
Total LDC natural gas throughput										
Residential		26,943		24,819	1	15,627	1	.02,9		
Commercial		25,222		21,164		80,653		72,1		
Industrial		46,668		41,619		00,452		91,5		
Other		77,484		69,803		50,727	1	.34,3		
Total		76,317		57,405		47,459		01,0		
Gas Transmission <sup>1</sup>		•		·		-				
Natural Gas Liquids sales (million gallons)		20.5		22.7		39.5		42		
Average NGL hedge price (\$/gal)		\$0.89		\$0.62		\$0.89		\$0.		
		φ <b>υ.</b> υ.		70.02		70.05		γo.		
Dominion Energy Solutions										
Unregulated Energy Customer Accounts (at period end)										
Natural Gas	\$	351,138	3	32,628	3	51,138	3	32,6		
Products and Services		11,968	1,1	29,320		11,968		.29,3		
Total	- 8	363,106	1,4	50,974	8	63,106	1,4	50,9		
				<del></del>		<del></del>				
Volumes Sold		0.00-		40.700		<b></b>				
Natural Gas (mmcf)		9,804		10,736		35,984		34,82		

Note: Figures may not add due to rounding.

 $<sup>^{1)}\,\</sup>mathrm{Does}$  not include NGL sales at Dominion Energy Questar Pipeline

#### **2018 Weather Variance**

Dominion Energy - Effect of weather compared to normal  $^{\mathbf{1}}$ 

	Pre-tax Impact (	\$millions)			
Description	1Q18	2Q18	3Q18	4Q18	FY2018
Gas Distribution <sup>2</sup>	(\$0)	\$1	\$0	\$0	\$1
Electric Distribution <sup>3</sup>	(4)	5	-	-	0
Electric Transmission <sup>3</sup>	(0)	0	-	-	(0)
Utility Generation <sup>4</sup>	(9)	8	-	-	(0)
Earnings Impact (pre-tax)	(\$13)	\$14	\$0	\$0	\$1

	After-tax Impact (	(\$millions)			
Description	1Q18	2Q18	3Q18	4Q18	FY2018
Gas Distribution <sup>2</sup>	(\$0)	\$1	\$0	\$0	\$1
Electric Distribution <sup>3</sup>	(3)	3	-	-	0
Electric Transmission <sup>3</sup>	(0)	0	-	-	(0)
Utility Generation <sup>4</sup>	(6)	6	-	-	(0)
Earnings Impact (after-tax)	(\$10)	\$11	\$0	\$0	\$1

Dominion Energy - Effect of weather compared to prior period <sup>1</sup>

	Pre-tax Impac	t (\$millions)			
Description	1Q18 v. '17	2Q18 v. '17	3Q18 v. '17	4Q18 v. '17	FY18 v. '17
Gas Distribution <sup>2</sup>	\$7	\$3	\$0	\$0	\$10
Electric Distribution <sup>3</sup>	23	11	-	-	34
Electric Transmission <sup>3</sup>	1	1	-	-	2
Utility Generation <sup>4</sup>	45	22	-	-	67
Earnings Impact (pre-tax)	\$76	\$37	\$0	\$0	\$113

	After-tax Impa	ct (\$millions)			
Description	1Q18 v. '17	2Q18 v. '17	3Q18 v. '17	4Q18 v. '17	FY18 v. '17
Gas Distribution <sup>2</sup>	\$5	\$2	\$0	\$0	\$7
Electric Distribution <sup>3</sup>	14	7	-	-	20
Electric Transmission <sup>3</sup>	1	0	-	-	1
Utility Generation <sup>4</sup>	28	13	-	-	41
Earnings Impact (after-tax)	\$47	\$23	\$0	\$0	\$69

- 1) The effects on earnings from differences in weather compared to normal and compared to prior periods are measured using base rate revenue. This schedule does not reflect the O&M expenditures for restoring service associated with outages caused by major storms.
- 2) Reported in the Gas Infrastructure segment. Comprised of Dominion Energy Ohio, Dominion Energy WV and Questar Gas.
- 3) Reported in the Power Delivery segment.
- 4) Reported in the Power Generation segment.

# **Finance & Liquidity**

# **Schedule of Long-Term Debt**

#### Unaudited

(\$ in millions)

	А	t 06/30 <u>2017</u>	A	09/30 2017	Α	t 12/31 2017		At 03/31 2018		At 06/30 2018
Dominion Energy, Inc.										
Term Loans, variable rates, due 2019	\$	-	\$	-	\$	-	\$	950	\$	1,450
Unsecured Senior Notes:										
Variable rates, due 2019 and 2020	\$	500	\$	500	\$	800	\$	800	\$	1,300
1.4% to 6.4%, due 2017 to 2022	\$	6,150	\$	5,800	\$	5,800	\$	5,300	\$	4,300
2.85% to 7.0%, due 2024 to 2044	\$	5,049	\$	5,049	\$	5,049	\$	5,049	\$	5,349
Unsecured Debentures and Senior Notes (previously issued by CNG):										
6.8% and 6.875%, due 2026 and 2027	\$	89	\$	89	\$	89	\$	89	\$	89
Term Loan, variable rate, due 2017 <sup>1</sup>	\$	250	\$	-	\$	-	\$	-	\$	-
Unsecured Senior and Medium Term Notes: 1										
5.31% to 6.85%, due 2017 and 2018	\$	135	\$	135	\$	120	\$	50	\$	_
2.98% to 7.2%, due 2024 to 2051	\$	500	\$	500	\$	600	\$	600	\$	750
Term Loans, variable rates, due 2023 and 2024 <sup>2</sup>	\$	674	\$	662	\$	638	\$	629	\$	620
Tax-Exempt Financing, 1.55%, due 2033 <sup>2</sup>	\$	27	\$	27	\$	27	\$	27	\$	27
Tax-Exempt Financing, variable rate, due 2041 <sup>3</sup>	\$	75	\$		\$		\$		\$	
Unsecured Junior Subordinated Notes:	Y	73	Ţ		Ļ		Ţ		Ţ	
2.579% to 4.104%, due 2019 to 2021	\$	2,100	\$	2,100	\$	2,100	\$	2,100	\$	2,100
Payable to Affiliated Trust, 8.4%, due 2031	\$	10	Ś	10	\$	10	\$	10	\$	10
Enhanced Junior Subordinated Notes:	Ψ.	10	~	10	~		Ψ.	10	Ψ.	
5.25% and 5.75%, due 2054 and 2076	\$	1,485	\$	1,485	\$	1,485	\$	1,485	\$	1,485
Variable rates, due 2066	\$	422	\$	422	\$	422	\$	422	\$	422
Remarketable Subordinated Notes, 2.0%, due 2021 and 2024	\$	1,400		1,400		1,400		1,400		1,400
Virginia Electric and Power Company Unsecured Senior Notes:	\$	2 552	ė	1 052	ć	1,950	\$	1 700	\$	1 100
1.2% to 7.25%, due 2017 to 2022 2.75% to 8.875%, due 2023 to 2047	\$	2,552 7,940	\$ \$	1,952 8,690	\$ \$	8,690	\$		\$ \$	1,100 9,390
Tax-Exempt Financings:	Ş	7,940	Ş	6,090	Ş	6,090	Ş	3,330	Ş	3,330
· · · · · · · · · · · · · · · · · · ·		400	_	400		400				
Variable rates, due 2024 to 2027 <sup>4</sup>	\$ \$	100	\$	100	\$	100	\$	-	\$ \$	-
1.75% to 5.6%, due 2023 to 2041	\$	678	\$	678	\$	678	\$	678	<b>&gt;</b>	678
Dominion Energy Gas Holdings, LLC Unsecured Senior Notes:										
Variable rate, due 2021	Ś	_	\$	_	\$	_	\$	_	\$	500
2.5% and 2.8%, due 2019 and 2020	\$	1,150		1,150		1,150	\$	1,150	\$	1,150
2.875% to 4.8%, due 2023 to 2044 <sup>5</sup>	Ś	2,436		2,445	\$	2,450	\$	,	\$	2,442
2.075% to 4.0%, duc 2025 to 2044	Ţ	2,430	Ţ	2,443	Ų	2,430	Ţ	2,430	Ţ	2,442
Dominion Energy Midstream Partners, LP										
Revolving Credit Agreement, variable rate, due 2021	\$	-	\$	-	\$	-	\$	-	\$	73
Term Loan, variable rate, due 2019	\$	300	\$	300	\$	300	\$	300	\$	300
Unsecured Senior and Medium Term Notes: 6										
5.83% and 6.48%, due 2018	\$	255	\$	255	\$	255	\$	5	\$	5
3.53% to 4.875%, due 2028 to 2041	\$	180	\$	180	\$	180	\$	430	\$	430
Total Principal Amount	Ś	34,457	Ś	33,929	Ś	34,293	Ś	35,022	\$	35,370
Fair Value Hedge Valuation	· · · · ·	2	7	(4)	7	(22)		(54)		(61)
Amounts Due Within One Year <sup>7</sup>		(4,050)		(2,788)		(3,078)		(3,603)		(2,950)
Unamortized Discount, Premium and Debt Issuance Costs, net		(254)		(251)		(245)		(245)		(244)
Total Long-Term Debt	Ś	30,155	Ś:	30,886	Ś	30,948	\$	31,120	\$	32,115
		,		. ,	т_	,		-,		

<sup>1)</sup> Represents debt obligations of Dominion Energy Questar Corporation and Questar Gas Company.

<sup>2)</sup> Represents debt obligations of certain Dominion Generation, Inc. subsidiaries.

<sup>&</sup>lt;sup>3)</sup> In August 2017, Dominion Energy retired its \$75 million variable rate MDFA Solid Waste Disposal Revenue Bonds, Series 2010B, that would otherwise have matured in December 2041.

<sup>4)</sup> In March 2018, Virginia Power redeemed all \$100 million of its variable rate tax-exempt financings supported by its \$100 million credit facility and subsequently terminated the facility.

<sup>5)</sup> Amount includes foreign currency remeasurement adjustments.

<sup>6)</sup> Represents debt obligations of Dominion Energy Questar Pipeline, LLC.

<sup>7)</sup> At December 31, 2017, excludes \$250 million of Dominion Energy Questar Pipeline, LLC's senior notes that matured in February 2018 using proceeds from the January 2018 issuance, through private placements, of \$100 million and \$150 million of senior notes that mature in 2028 and 2038, respectively.

#### **Schedule of Debt Maturities**

#### As of June 30, 2018

(\$ in millions)

(جانااااااااااا					,		
2018	Due Date	<u>DEI</u>	VEPCO	DEGH <sup>1</sup>	<u>DEM</u> <sup>2</sup>	<u>Other</u>	<u>Total</u>
2017 Term Loan (variable) (Dominion Solar Projects III)	09/28/18	_	_	_	_	13.1	13.1
1.50% 2016 Series E Private Placement Senior Notes	09/30/18	300.0	-	-	-	-	300.0
6.48% Series A Medium-term Notes (Dominion Energy Questar Pipeline, LLC)	12/11/18	-	-	-	5.0	-	5.0
1.875% 2016 Series F Private Placement Senior Notes	12/15/18	250.0	-	-	-	-	250.0
2016 Term Loan (variable) (SBL Holdco)	12/31/18	-	-	-	-	10.6	10.6
7.25% Ft Story, Ft Eustis and Ft Lee Promissory Notes	multiple		0.1				0.1
2018 Total		550.0	0.1	-	5.0	23.7	578.8
2019							
1.875% 2017 Series A Senior Notes	01/15/19	400.0	-	-	-	-	400.0
364 Day Term Loan Credit Agreement (variable)	02/08/19	950.0	-	-	-	-	950.0
2017 Series D Private Placement Senior Notes (variable)	06/01/19	500.0	-	-	-	-	500.0
364 Day Term Loan Credit Agreement (variable)	06/13/19	500.0	-	-	-	-	500.0
5.0% 2009 Series A Senior Notes	06/30/19	-	350.0	-	-	-	350.0
2.962% Junior Subordinated Notes	07/01/19	550.0	-	-	-	-	550.0
5.20% 2009 Series A Senior Notes	08/15/19	500.0	-	-	-	-	500.0
1.60% 2016 Series B Senior Notes	08/15/19	500.0	-	-	-	-	500.0
2.50% 2014 Series B Senior Notes	12/01/19	700.0	-	-	-	-	700.0
2016 Term Loan (variable)	12/01/19	-	-	-	300.0	-	300.0
2.50% 2014 Series A Senior Notes	12/15/19	-	-	450.0	-	-	450.0
2016 Term Loan (variable) (SBL Holdco)	multiple	-	-	-	-	20.5	20.5
2017 Term Loan (variable) (Dominion Solar Projects III)	multiple	-	-	-	-	15.8	15.8
7.25% Ft Story, Ft Eustis and Ft Lee Promissory Notes	multiple		0.2		<del></del>		0.2
2019 Total		4,600.0	350.2	450.0	300.0	36.3	5,736.5
2020							
2.579% Junior Subordinated Notes	07/01/20	1,000.0	-	-	-	-	1,000.0
2018 Series A Private Placement Senior Notes (variable)	05/15/20	500.0	-	-	-	-	500.0
2.80% 2015 Series A Senior Notes	11/15/20	-	-	700.0	-	-	700.0
2017 Series E Private Placement Senior Notes (variable)	12/01/20	300.0	-	-	-	-	300.0
2016 Term Loan (variable) (SBL Holdco)	multiple	-	-	-	-	19.0	19.0
2017 Term Loan (variable) (Dominion Solar Projects III)	multiple	-	-	-	-	15.8	15.8
7.25% Ft Story, Ft Eustis and Ft Lee Promissory Notes 2020 Total	multiple	1,800.0	0.3	700.0		34.8	2,535.1
2020 10141		1,000.0	0.5	700.0		34.0	2,333.1
2021	02/15/21	F00.0					F00.0
4.45% 2011 Series A Senior Notes	03/15/21 03/20/21	500.0	-	-	- 73.0	-	500.0 73.0
Revolving Credit Agreement (variable) 4.104% Junior Subordinated Notes	03/20/21	- 550.0	-	-	73.0	-	550.0
2018 Series A Senior Notes (variable)	04/01/21	-	-	500.0	-	-	500.0
2.0% 2016 Series A-1 Remarketable Subordinated Notes	08/15/21	700.0	_	-	_	_	700.0
2.0% 2016 Series C Senior Notes	08/15/21	400.0	_	_	_	_	400.0
2016 Term Loan (variable) (SBL Holdco)	multiple	-	_	_	-	19.4	19.4
2017 Term Loan (variable) (Dominion Solar Projects III)	multiple	-	-	-	-	15.7	15.7
7.25% Ft Story, Ft Eustis and Ft Lee Promissory Notes	multiple	-	0.3	-	-	-	0.3
2021 Total		2,150.0	0.3	500.0	73.0	35.1	2,758.4
2022							
2.75% 2017 Series B Senior Notes	01/15/22	400.0	_	-	_	_	400.0
2.95% 2012 Series A Senior Notes	01/15/22	-	450.0	-	-	-	450.0
3.45% 2010 Series A Senior Notes	09/01/22	_	300.0	-	-	-	300.0
2.75% 2012 Series B Senior Notes	09/15/22	350.0	-	-	-	-	350.0
2016 Term Loan (variable) (SBL Holdco)	multiple	-	-	-	-	19.3	19.3
2017 Term Loan (variable) (Dominion Solar Projects III)	multiple	-	-	-	-	14.4	14.4
7.25% Ft Story, Ft Eustis and Ft Lee Promissory Notes	multiple		0.3				0.3
2022 Total		750.0	750.3	-	-	33.7	1,534.0
	Total	\$9,850.0	\$1,101.2	\$ 1,650.0	\$378.0	\$ 163.6	\$ 13,142.8
1) 2	-					,	

<sup>1)</sup> Dominion Energy Gas Holdings, LLC (DEGH)

<sup>2)</sup> Dominion Energy Midstream Partners, LLC (DEM)

#### **Schedule of Liquidity Position**

As of June 30, 2018

In \$ millions)

Total Committed Bank Lines	\$ 6,000
Less:	
Commercial Paper Outstanding	2,743
Letters of Credit Issued	72
Funded Loans	-
Total Available Capacity	3,186
Cash & Short-Term Investments On Hand <sup>1</sup>	62
Total Liquidity Available <sup>2</sup>	\$ 3,248

- (1) Represents aggregate collected cash balances; not ledger balances per financial statements, which totaled \$190 million at 6/30/2018.
- (2) Does not include \$2.3 million of liquidity impacts from Dominion Energy Reliability Investments program.

Totals may not add due to rounding

#### **Committed bank lines consist of the following:**

A \$6.0 billion revolving credit facility entered into by Dominion Energy, Inc. ("DEI"), Virginia Electric and Power Company ("VEPCO"), Dominion Energy Gas Holdings, LLC ("DEGH"), and Questar Gas Company ("QGC") on March 20, 2018.

#### **Schedule of Change in Capitalization**

From December 31, 2017 to June 30, 2018

(\$ in millions)

Change in Debt (Long-Term Debt plus Securities Due Within One Year)

Balance as of December 31, 2017		\$34,026
Issuances:		
DEI 2018 364-Day Term Loan (variable) due 2019	950	
DEI 2018 364-Day Term Loan (variable) due 2019	500	
DEI 2018 Series A (variable) Private Placement Senior Notes due 2020	500	
DEI 2018 Series B 4.25% Senior Notes due 2028	300	
VEPCO 2018 Series A 3.80% Senior Notes due 2028	700	
DEGH 2018 Series A (variable) Senior Notes due 2021	500	
DEM 2018 Revolving Credit Agreement (variable) due 2021	73	
DEQP 2018 Series A 3.53% Private Placement Senior Notes due 2028	100	
DEQP 2018 Series B 3.91% Private Placement Senior Notes due 2038	150	
QGC 2018 Series A 3.30% Private Placement Senior Notes due 2030	50	
QGC 2018 Series B 3.97% Private Placement Senior Notes due 2047	100	•
	3,923	
Maturities:		
DEI 2016 Series A 2.125% Private Placement Senior Notes due 2018	(500)	
DEI 2015 Series A 1.90% Senior Notes due 2018	(500)	
DEI 2008 Series A 6.40% Senior Notes due 2018	(500)	
VEPCO 2008 Series A 5.40% Senior Notes due 2018	(600)	
VEPCO 2013 Series A 1.20% Senior Notes due 2018	(250)	
VEPCO 1994 Series Grant County (variable) Revenue Bonds due 2024 <sup>1</sup>	(20)	
VEPCO 1996 Series Grant County (variable) Revenue Bonds due 2026 <sup>1</sup>	(24)	
VEPCO 1992 Series IDA of Halifax County (variable) Revenue Bonds due 2027 $^{\mathrm{1}}$	(56)	
DEQP 2008 5.83% Senior Notes due 2018	(250)	
QGC 2003 Series E 5.31% Medium-term Notes due 2018	(70)	
QGC 2008 6.30% Senior Notes due 2018	(50)	
DSP III 2017 Term Loan (variable) due 2024	(9)	
SBL Holdco 2016 Term Loan (variable) due 2023	(9)	
	(2,838)	
Other:		
Change in Foreign Currency Remeasurement Adjustment	(8)	
Change in Fair Value Hedges, Net Discount/Premium and Debt Issuance Costs	(38)	•
	(46)	
Balance as of June 30, 2018		\$35,065
Change in Shareholders' Equity <sup>2</sup>		
Balance as of December 31, 2017		\$19,370
Net change in Common Stock <sup>3</sup>	917	
Net change in AOCI	(879)	
Retained Earnings	884	
Net change in Common Shareholder's Equity		922
Noncontrolling Interests <sup>3</sup>		(256)
Net change in Equity		666
Balance as of June 30, 2018	•	\$20,036
•		. ,

<sup>1)</sup> Retired early in March 2018.

<sup>&</sup>lt;sup>2)</sup> Includes cumulative effects of changes in accounting principles.

<sup>&</sup>lt;sup>3)</sup> Includes \$375M remeasurement of noncontrolling interest.

# **Hedging**

# **Power, Capacity and NGL Hedge Positions**

Merchant Generation Power & Fuel	Net Summer Capacity (MW)	2018
Hedge Positions <sup>1</sup>		
Millstone Manchester Fairless <b>Total Merchant Generation</b> <sup>3</sup>	2,001 468 1,240 <b>3,709</b>	72% 62% ——4
Merchant Generation Capacity (EFOR Adjusted)		2018
Millstone & Manchester (MW)  Average Capacity Hedge Price (\$/KW - month)		2,467 \$8.63
Fairless (MW) Average Capacity Hedge Price (\$/KW - month)		1,193 \$5.93
NGL		2018
Estimated annual NGL sales (in million gallons) <sup>5</sup> Amount hedged (in million gallons) Average hedge price per gallon <sup>6</sup>		90 - 110 61.7 \$0.89

- 1) Hedge percentages are calculated based on the weighted-average of:
  - a) actual results which are considered to be 100% hedged, and b) balance of year hedge percentages. Capacity shown is net summer capacity. Assume capacity remains constant in all periods shown.
- 2) Millstone 2018 hedging percentage not disclosed pending CT process.
- 3) Annual percentage calculations are capacity-weighted. Excludes renewable assets.
- 4) See note 2.
- 5) Represents Dominion Energy's production interest primarily from the Hastings plant.
- 6) Average hedge price is based on a basket of liquids products at Mt. Belvieu hub: propane (52%), normal butane (17%), iso-butane (10%) and natural gasoline (21%).

### **Reconciliation of Forecast and Outlook**

## **Reconciliation of Operating Earnings Guidance**

#### **2Q18 Operating Earnings Summary**

(millions, except per share amounts)

(mimons, except per share amounts)	2Q17	Range of 2Q18		2Q18
Description	Actual	Low	High	Actual
		4200	<b>640</b> 5	4440
Power Delivery Group Adjusted EBITDA	\$422	\$390	\$425	\$410
Depreciation, Depletion and Amortization	149	155	155	155
Power Delivery Group Adjusted EBIT	273	235	270	255
Power Generation Group Adjusted EBITDA	\$554	\$570	\$620	\$639
Depreciation, Depletion and Amortization	181	200	200	177
Power Generation Group Adjusted EBIT	373	370	420	462
Gas Infrastructure Group Adjusted EBITDA	\$423	\$525	\$555	\$534
Depreciation, Depletion and Amortization	128	160	160	157
Gas Infrastructure Group Adjusted EBIT	295	365	395	377
Corporate and Other & Eliminations Adjusted EBIT	(33)	(15)	(15)	(23)
Total Adjusted EBIT	\$908	\$955	\$1,070	\$1,071
Consolidated Interest	308	365	355	360
Consolidated Income Taxes	152	130	145	122
Noncontrolling Interests	27	25	25	29
Operating Earnings	\$421	\$435	\$545	\$560
Average Diluted Shares Outstanding	629.2	656	654	653.1
Operating EPS Range	\$0.67	\$0.66	\$0.83	\$0.86
2Q18 Operating EPS Guidance Ra	ange	\$0.70	\$0.80	

2Q18 Operating EPS Actual >>> \$0.86

#### Notes

For additional detail on items excluded from operating earnings see the GAAP Reconciliation schedules on pages 34 and 35.

For additional detail on Adjusted EBIT and Adjusted EBITDA see Segment Results on pages 15-19.

Adjusted EBITDA is defined as Reported Earnings excluding any adjustments to reported earnings (Operating Earnings) before interest and related charges, income taxes, noncontrolling interests and depreciation, depletion and amortization.

Adjusted EBIT is defined as Reported Earnings excluding any adjustments to reported earnings (Operating Earnings) before interest and related charges, income taxes, and noncontrolling interests. Figures may not add due to rounding

#### **3Q18 Operating Earnings Forecast**

(millions, except per share amounts)

	3Q17	Range	of 3Q18
Description	Actual	Low	High
Power Delivery Group Adjusted EBITDA	\$441	\$420	\$455
Depreciation, Depletion and Amortization	149	150	160
Power Delivery Group Adjusted EBIT	292	270	295
Power Generation Group Adjusted EBITDA	\$865	\$750	\$820
Depreciation, Depletion and Amortization	189	200	200
Power Generation Group Adjusted EBIT	676	550	620
Gas Infrastructure Group Adjusted EBITDA	\$471	\$565	\$605
Depreciation, Depletion and Amortization	134	160	160
Gas Infrastructure Group Adjusted EBIT	337	405	445
Corporate and Other & Eliminations Adjusted EBIT	(21)	(20)	(20)
Total Adjusted EBIT	\$1,284	\$1,205	\$1,340
Consolidated Interest	304	380	365
Consolidated Income Taxes	277	160	175
Noncontrolling Interests	31	30	30
Operating Earnings	\$672	\$635	\$770
Average Diluted Shares Outstanding	642.5	655	653
Operating EPS Range	\$1.04	\$0.95	\$1.15
3Q18 Operating EPS Guidance Ra	ange	\$0.95	\$1.15

#### Notes:

For additional detail on items excluded from operating earnings see the GAAP Reconciliation schedules on page 36.

For additional detail on Adjusted EBIT and Adjusted EBITDA see Segment Results on pages 15-19.

Adjusted EBITDA is defined as Reported Earnings excluding any adjustments to reported earnings (Operating Earnings) before interest and related charges, income taxes, noncontrolling interests and depreciation, depletion and amortization.

Adjusted EBIT is defined as Reported Earnings excluding any adjustments to reported earnings (Operating Earnings) before interest and related charges, income taxes, and noncontrolling interests. Figures may not add due to rounding

# **GAAP Reconciliation**

# **Reconciliation of 2018 Consolidated Reported Earnings to Operating Earnings**

Unaudited Income Statements (millions, except per share amounts)

			onths Ended 30, 2018				onths Ended e 30, 2018		
	GAAP	Adjustments		Operating	GAAP	Adjustments		<u>Ope</u>	rating
Operating Revenue	\$ 3,088	\$ -		\$ 3,088	\$ 6,554	\$ 215	(a)	\$	6,769
Operating Expenses Electric fuel and other energy-related purchases Purchased electric capacity Purchased gas Other operations and maintenance Depreciation, depletion and amortization Other taxes	623 23 64 1,007 463 166	(238) 37	(c), (e), (f), (h) (f), (g)	623 23 64 769 500 166	1,367 37 404 1,803 961 <u>365</u>	37	(b), (c), (e), (f), (h) (f), (g)		1,367 37 404 1,518 998 365
Total operating expenses  Income from operations	2,346			<u>2,145</u> 943	4,937 1,617	(248) 463			4,689 2,080
Other income (loss)	185		(d), (f), (h)	128	285	(14)	(d), (f), (h)		271
Income including noncontrolling interests before interest and income taxes	927	144		1,071	1,902	449			2,351
Interest and related charges	361	(1)	(f)	360	675	(1)	(f)		674
Income including noncontrolling interests before income taxes	566	145		711	1,227	450			1,677
Income taxes	88	34	(i)	122	223	101	(i)		324
Income including noncontrolling interests	478	111		589	1,004	349			1,353
Noncontrolling interests	29			29	52				52
Earnings	\$ 449	\$ 111		\$ 560	\$ 952	\$ 349		\$	1,301
Earnings Per Share - Diluted	\$ 0.69	\$ 0.17		\$ 0.86	\$ 1.46	\$ 0.54		\$	2.00
Average shares outstanding, diluted	653.1			653.1	651.8				651.8

#### Adjustments to Reported Earnings

- (a) Reserve for utility customers' one-time rate credits associated with Virginia legislation.
  (b) Restoration costs associated with Winter Storm Riley.
- (c) Merger-related transaction and transition costs.
- (d) Net gain/loss on our investment in nuclear decommissioning trust funds.
- (e) Ash pond and landfill closure costs at certain utility power stations.
- (f) Charge associated with FERC-regulated plant disallowance.
- (g) Virginia depreciation revision.
- (h) Other miscellaneous items.
- (i) Income tax provisions associated with adjustments to reported earnings.

# **Reconciliation of 2017 Consolidated Reported Earnings to Operating Earnings**

**Unaudited Income Statements** (millions, except per share amounts)

			onths Ended 30, 2017					Six Month: Jun 30,			
	GAAP	Adjustments		Оре	erating		GAAP	Adjustments		Ор	erating
Operating Revenue	\$ 2,813	\$ (2)	(a)	\$	2,811	\$	6,197	\$ (2)	(a)	\$	6,195
Operating Expenses											
Electric fuel and other energy-related purchases	498	-			498		1,073	-			1,073
Purchased (excess) electric capacity Purchased gas	(12) 112	- (1)	(a)		(12) 111		(29) 417	- (1)	(a)		(29) 416
Other operations and maintenance	827		(a) (a), (b)		792		1,611		(a) (a), (b)		1,573
Depreciation, depletion and amortization	467	-	(4), (5)		467		936	-	(4), (5)		936
Other taxes	168	_			168		357	-			357
Total operating expenses	2,060	(36)			2,024		4,365	(39)			4,326
Income from operations	753	34			787	_	1,832	37			1,869
Other income (loss)	108	13	(c), (d)		121	_	270	(21)	(c), (d)		249
Income including noncontrolling interests before interest and income taxes	861	47			908		2,102	16			2,118
Interest and related charges	308			-	308	_	600				600
Income including noncontrolling interests before income taxes	553	47			600		1,502	16			1,518
Income taxes	136	16	(e)		152		411	6	(e)		417
Income including noncontrolling interests	417	31			448		1,091	10			1,101
Noncontrolling interests	27				27	_	69				69
Earnings	\$ 390	\$ 31		\$	421	\$	1,022	\$ 10		\$	1,032
Earnings Per Share - Diluted	\$ 0.62	\$ 0.05		\$	0.67	\$	1.63	\$ 0.01		\$	1.64

629.2

628.7

628.7

### Average shares outstanding, diluted **Adjustments to Reported Earnings**

(a) Transition and integration costs associated with the Dominion Energy Questar combination.

629.2

- (b) Write-off of regulatory asset.
- (c) Other miscellaneous items.
- (d) Net gain/loss on our investment in nuclear decommissioning trust funds.
- (e) Income tax provisions associated with adjustments to reported earnings.

# Reconciliation of 2018 Corporate and Other Reported Earnings to Operating Earnings

Unaudited Income Statements (millions, except per share amounts)

			onths Ended 30, 2018						nths Ended 30, 2018		
	GAAP	Adjustments		Operat	ting	GA	<u>AP</u>	Adjustments		Opera	ating
Operating Revenue	\$ 167	\$ -		\$	167	\$	135	\$ 215	(a)	\$	350
Operating Expenses Electric fuel and other energy-related purchases Purchased electric capacity Purchased gas Other operations and maintenance Depreciation, depletion and amortization Other taxes Total operating expenses	- - - 415 (26) 7 396	(201)	(c), (e), (f), (h) (f), (g)		- - - 177 11 7		- - 653 (14) 18 657	(248)	(b), (c), (e), (f), (h) (f), (g)		- - - 368 23 18 409
Income from operations  Other income (loss)	(229)	(57)	(d), (f), (h)		(28) 50		(522) 119	(14)	(d), (f), (h)		(59) 105
Income including noncontrolling interests before interest and income taxes	(122)	144			22		(403)	449			46
Interest and related charges	179	(1)	(f)		178		345	(1)	(f)		344
Income including noncontrolling interests before income taxes	(301)	145			(156)		(748)	450			(298)
Income taxes	(80)	34	(i)		(46)		(199)	101	(i)		(98)
Income including noncontrolling interests	(221)	111			(110)		(549)	349			(200)
Noncontrolling interests											
Earnings	\$ (221)	\$ 111		\$	(110)	\$	(549)	\$ 349		\$	(200)
Earnings Per Share - Diluted	\$ (0.34)	\$ 0.17		\$ (	0.17)	\$	(0.84)	\$ 0.54		\$	(0.30)
Average shares outstanding, diluted	653.1			6	53.1		651.8				651.8

#### Adjustments to Reported Earnings

- (a) Reserve for utility customers' one-time rate credits associated with Virginia legislation.
- (b) Restoration costs associated with Winter Storm Riley.
- (c) Merger-related transaction and transition costs.
- (d) Net gain/loss on our investment in nuclear decommissioning trust funds.
- (e) Ash pond and landfill closure costs at certain utility power stations.
- (f) Charge associated with FERC-regulated plant disallowance.
- (g) Virginia depreciation revision.
- (h) Other miscellaneous items.
- (i) Income tax provisions associated with adjustments to reported earnings.

# Reconciliation of 2017 Corporate and Other Reported Earnings to Operating Earnings

Unaudited Income Statements (millions, except per share amounts)

		Three Mor June 3		ed		Six Month <u>Jun 30,</u>			
	GAAP	Adjustments		<u>Operating</u>	GAAP	<u>Adjustments</u>		Ope	rating
Operating Revenue	\$ 155	\$ (2)	(a)	\$ 153	\$ 310	\$ (2)	(a)	\$	308
Operating Expenses Electric fuel and other energy-related purchases	; -	-		-	-	-			-
Purchased (excess) electric capacity Purchased gas	- 2	- (1)	(a)	1	- 3	- (1)	(a)		- 2
Other operations and maintenance	202		(a) (a), (b)	167	366		(a) (a), (b)		328
Depreciation, depletion and amortization	9	-	(4), (5)	9	20	-	(4), (5)		20
Other taxes	6	-		6	16	-			16
Total operating expenses	219	(36)		183	405	(39)			366
Income from operations	(64)	34		(30)	(95)	37			(58)
Other income (loss)	17	13	(c), (d)	30	86	(21)	(c), (d)		65
Income including noncontrolling interests before interest and income taxes	(47)	47		-	(9)	16			7
Interest and related charges	165			165	320	<u> </u>		_	320
Income including noncontrolling interests before income taxes	(212)	47		(165)	(329)	16			(313)
Income taxes	(72)	16	(e)	(56)	(172)	6	(e)		(166)
Income including noncontrolling interests	(140)	31		(109)	(157)	10			(147)
Noncontrolling interests				<u>-</u>					
Earnings	\$ (140)	\$ 31		\$ (109)	\$ (157)	\$ 10		\$	(147)
Earnings Per Share - Diluted	\$ (0.22)	\$ 0.05		\$ (0.17)	\$ (0.25)	\$ 0.01		\$	(0.24)
Average shares outstanding, diluted	629.2			629.2	628.7				628.7

#### Adjustments to Reported Earnings

- (a) Transition and integration costs associated with the Dominion Energy Questar combination.
- (b) Write-off of regulatory asset.
- (c) Other miscellaneous items.
- (d) Net gain/loss on our investment in nuclear decommissioning trust funds.
- (e) Income tax provisions associated with adjustments to reported earnings.

#### **Reconciliation of 2Q18 Reported Earnings to 2Q18 Operating Earnings**

#### **Unaudited, Operating Segments**

(millions, except per share amounts)

	2Q18		2Q18
Description	Reported	Adjustments	Operating
Power Delivery Adjusted EBITDA	\$410		\$410
DD&A	155		155
Power Delivery Adjusted EBIT	255		255
Power Generation Adjusted EBITDA	639		639
DD&A	177		177
Power Generation Adjusted EBIT	462		462
Gas Infrastructure Adjusted EBITDA	534		534
DD&A	157		157
Gas Infrastructure Adjusted EBIT	377		377
Corporate and Other & Eliminations Adjusted EBIT	(167)	144 (a), (b), (c), (d), (e)	), (f) (23)
Total Adjusted EBIT	\$927	\$144	\$1,071
Consolidated Interest	361	(1) (d)	360
Consolidated Income Taxes	88	34 (g)	122
Noncontrolling Interests	29	0	29
Earnings	\$449	\$111	\$560
Average Diluted Shares Outstanding	653.1	653.1	653.1
Reported EPS	\$0.69		
Adjustments to reported earnings		\$0.17	
Operating EPS			\$0.86

Note: Totals may not add due to rounding

#### **Adjustments to Reported Earnings**

- (a) Merger-related transaction and transition costs.
- (b) Net gain/loss on our investment in nuclear
- (c) Ash pond and landfill closure costs at certain utility power stations.
- (d) Charge associated with FERC-regulated plant disallowance.
- (e) Virginia depreciation revision.
- (f) Other miscellaneous items.
- (g) Income tax provisions associated with adjustments

#### **Reconciliation of 2Q17 Reported Earnings to 2Q17 Operating Earnings**

#### **Unaudited, Operating Segments**

(millions, except per share amounts)

Description         Reported         Adjustments         Operating           Power Delivery Adjusted EBITDA         \$422         \$422           DD&A         149         149           Power Generation Adjusted EBITD         273         273           Power Generation Adjusted EBITDA         554         554           DD&A         181         181           Power Generation Adjusted EBITDA         423         423           DD&A         128         128           Gas Infrastructure Adjusted EBIT         295         295           Corporate and Other & Eliminations Adjusted EBIT         (80)         47         (a), (b), (c), (d)         (33)           Total Adjusted EBIT         \$861         \$47         \$908           Consolidated Interest         308         0         308           Consolidated Interest         308         0         27           Earnings         \$390         \$31         \$421           Average Diluted Shares Outstanding         629.2         629.2         629.2           Reported EPS         \$0.62             Adjustments to reported earnings          \$0.05            Operating EPS		2Q17		2Q17
DD&A Power Delivery Adjusted EBIT         149         149           Power Generation Adjusted EBITDA         554         554           DD&A DD&A DOWN Generation Adjusted EBIT         181         181           Power Generation Adjusted EBITDA         423         423           DD&A DD&A DD&A DD&A DD&A DD&A DD&A DD&A	Description	Reported	Adjustments	Operating
Power Delivery Adjusted EBIT         273         273           Power Generation Adjusted EBITDA         554         554           DD&A         181         181           Power Generation Adjusted EBIT         373         373           Gas Infrastructure Adjusted EBITDA         423         423           DD&A         128         128           Gas Infrastructure Adjusted EBIT         295         295           Corporate and Other & Eliminations Adjusted EBIT         (80)         47         (a), (b), (c), (d)         (33)           Total Adjusted EBIT         \$861         \$47         \$908           Consolidated Interest         308         0         308           Consolidated Income Taxes         136         16         (e)         152           Noncontrolling Interests         27         0         27           Earnings         \$390         \$31         \$421           Average Diluted Shares Outstanding         629.2         629.2         629.2           Reported EPS         \$0.62             Adjustments to reported earnings          \$0.05	Power Delivery Adjusted EBITDA	\$422		\$422
Power Generation Adjusted EBITDA         554         554           DD&A         181         181           Power Generation Adjusted EBIT         373         373           Gas Infrastructure Adjusted EBITDA         423         423           DD&A         128         128           Gas Infrastructure Adjusted EBIT         295         295           Corporate and Other & Eliminations Adjusted EBIT         (80)         47         (a), (b), (c), (d)         (33)           Total Adjusted EBIT         \$861         \$47         \$908           Consolidated Interest         308         0         308           Consolidated Income Taxes         136         16         (e)         152           Noncontrolling Interests         27         0         27           Earnings         \$390         \$31         \$421           Average Diluted Shares Outstanding         629.2         629.2         629.2           Reported EPS         \$0.62             Adjustments to reported earnings          \$0.05	DD&A	149		149
DD&A Power Generation Adjusted EBIT         181 373         181 373           Gas Infrastructure Adjusted EBITDA DD&A 128 Gas Infrastructure Adjusted EBIT 295         423 128 128 128 295           Corporate and Other & Eliminations Adjusted EBIT (80) 47 (a), (b), (c), (d) (33)           Total Adjusted EBIT 500 S01 S01 S01 S01 S01 S01 S01 S01 S01 S	Power Delivery Adjusted EBIT	273		273
Power Generation Adjusted EBIT   373   3	Power Generation Adjusted EBITDA	554		554
Gas Infrastructure Adjusted EBITDA         423         423           DD&A         128         128           Gas Infrastructure Adjusted EBIT         295         295           Corporate and Other & Eliminations Adjusted EBIT         (80)         47         (a), (b), (c), (d)         (33)           Total Adjusted EBIT         \$861         \$47         \$908           Consolidated Interest         308         0         308           Consolidated Income Taxes         136         16         (e)         152           Noncontrolling Interests         27         0         27           Earnings         \$390         \$31         \$421           Average Diluted Shares Outstanding         629.2         629.2         629.2           Reported EPS         \$0.62             Adjustments to reported earnings          \$0.05	DD&A	181		181
DD&A Gas Infrastructure Adjusted EBIT         128 295         295           Corporate and Other & Eliminations Adjusted EBIT         (80)         47 (a), (b), (c), (d)         (33)           Total Adjusted EBIT Consolidated Interest         308 0 308         0 308           Consolidated Income Taxes         136 16 (e)         152           Noncontrolling Interests         27 0 27           Earnings         \$390 \$31         \$421           Average Diluted Shares Outstanding         629.2         629.2         629.2           Reported EPS Solos         \$0.62 \$0.05             Adjustments to reported earnings         \$0.05	Power Generation Adjusted EBIT	373		373
Gas Infrastructure Adjusted EBIT         295         295           Corporate and Other & Eliminations Adjusted EBIT         (80)         47         (a), (b), (c), (d)         (33)           Total Adjusted EBIT         \$861         \$47         \$908           Consolidated Interest         308         0         308           Consolidated Income Taxes         136         16         (e)         152           Noncontrolling Interests         27         0         27           Earnings         \$390         \$31         \$421           Average Diluted Shares Outstanding         629.2         629.2         629.2           Reported EPS         \$0.62             Adjustments to reported earnings          \$0.05	Gas Infrastructure Adjusted EBITDA	423		423
Corporate and Other & Eliminations Adjusted EBIT         (80)         47         (a), (b), (c), (d)         (33)           Total Adjusted EBIT         \$861         \$47         \$908           Consolidated Interest         308         0         308           Consolidated Income Taxes         136         16         (e)         152           Noncontrolling Interests         27         0         27           Earnings         \$390         \$31         \$421           Average Diluted Shares Outstanding         629.2         629.2         629.2           Reported EPS         \$0.62             Adjustments to reported earnings          \$0.05	DD&A	128		128
Total Adjusted EBIT         \$861         \$47         \$908           Consolidated Interest         308         0         308           Consolidated Income Taxes         136         16         (e)         152           Noncontrolling Interests         27         0         27           Earnings         \$390         \$31         \$421           Average Diluted Shares Outstanding         629.2         629.2         629.2           Reported EPS         \$0.62             Adjustments to reported earnings          \$0.05	Gas Infrastructure Adjusted EBIT	295		295
Consolidated Interest         308         0         308           Consolidated Income Taxes         136         16 (e)         152           Noncontrolling Interests         27         0         27           Earnings         \$390         \$31         \$421           Average Diluted Shares Outstanding         629.2         629.2         629.2           Reported EPS         \$0.62             Adjustments to reported earnings          \$0.05	Corporate and Other & Eliminations Adjusted EBIT	(80)	47 (a), (b), (c), (d	(33)
Consolidated Income Taxes         136         16 (e)         152           Noncontrolling Interests         27         0         27           Earnings         \$390         \$31         \$421           Average Diluted Shares Outstanding         629.2         629.2         629.2           Reported EPS         \$0.62             Adjustments to reported earnings          \$0.05	Total Adjusted EBIT	\$861	\$47	\$908
Noncontrolling Interests         27         0         27           Earnings         \$390         \$31         \$421           Average Diluted Shares Outstanding         629.2         629.2         629.2           Reported EPS         \$0.62             Adjustments to reported earnings          \$0.05	Consolidated Interest	308	0	308
Earnings         \$390         \$31         \$421           Average Diluted Shares Outstanding         629.2         629.2         629.2           Reported EPS         \$0.62             Adjustments to reported earnings          \$0.05	Consolidated Income Taxes	136	16 (e)	152
Average Diluted Shares Outstanding 629.2 629.2 629.2  Reported EPS \$0.62  Adjustments to reported earnings \$0.05	Noncontrolling Interests	27	0	27
Reported EPS         \$0.62             Adjustments to reported earnings          \$0.05	Earnings	\$390	\$31	\$421
Adjustments to reported earnings \$0.05	Average Diluted Shares Outstanding	629.2	629.2	629.2
•	Reported EPS	\$0.62		
Operating EPS          \$0.67	Adjustments to reported earnings		\$0.05	
	Operating EPS			\$0.67

Note: Totals may not add due to rounding

#### **Adjustments to Reported Earnings**

- (a)Transition and integration costs associated with the Dominion Energy Questar combination.
- (b) Net gain/loss on our investment in nuclear decommissioning trust funds.
- (c) Write-off of regulatory asset.
- (d) Other miscellaneous items.
- (e) Income tax provisions associated with adjustments to reported earnings.

Note: Figures may not add due to rounding

#### **Reconciliation of 3Q17 Reported Earnings to 3Q17 Operating Earnings**

#### **Unaudited, Operating Segments**

(millions, except per share amounts)

	3Q17		3Q17
Description	Reported	Adjustments	Operating
Power Delivery Adjusted EBITDA	\$441		\$441
DD&A	149		149
Power Delivery Adjusted EBIT	292		292
Power Generation Adjusted EBITDA	865		865
DD&A	189		189
Power Generation Adjusted EBIT	676		676
Gas Infrastructure Adjusted EBITDA	471		471
DD&A	134		134
Gas Infrastructure Adjusted EBIT	337		337
Corporate and Other & Eliminations Adjusted EBIT	(32)	11 (a),(b)	(21)
Total Adjusted EBIT	\$1,273	\$11	\$1,284
Consolidated Interest	305	(1) (a)	304
Consolidated Income Taxes	272	5 (c)	277
Noncontrolling Interests	31	0	31
Earnings	\$665	\$7	\$672
Average Diluted Shares Outstanding	642.5	642.5	642.5
Reported EPS	\$1.03		
Adjustments to reported earnings		\$0.01	
Operating EPS			\$1.04

Note: Totals may not add due to rounding

#### **Adjustments to Reported Earnings**

- (a)Transition and integration costs associated with the Dominion Energy Questar combination.
- (b) Net gain/loss on our investment in nuclear decommissioning trust funds.
- (c) Income tax provisions associated with adjustments to reported earnings.

Note: Figures may not add due to rounding

#### **2018 Earnings Expectations**

**Earnings Per Share (diluted)** 

# Reconciliation of measures prepared in accordance with Generally Accepted Accounting Principles (GAAP) versus non-GAAP measures

3Q 2018 Operating Earnings (estimate): \$0.95 - \$1.15 FY 2018 Operating Earnings (estimate): \$3.80 - \$4.25

3Q 2018 Reported Earnings (estimate): See Note 1 below FY 2018 Reported Earnings (estimate): See Note 1 below

In providing its third-quarter and full-year 2018 operating earnings guidance, the company notes that
there could be differences between expected reported earnings and estimated operating earnings for
matters such as, but not limited to, acquisitions, divestitures or changes in accounting principles. At this
time, Dominion Energy management is not able to estimate the aggregate impact, if any, of these items
on future period reported earnings. Accordingly, Dominion Energy is not able to provide a corresponding
GAAP equivalent for its operating earnings guidance.

Dominion Energy uses operating earnings as the primary performance measurement of its earnings guidance and results for public communications with analysts and investors. Dominion Energy also uses operating earnings internally for budgeting, for reporting to the board of directors, for the company's incentive compensation plans and for its targeted dividend payouts and other purposes. Dominion Energy management believes operating earnings provide a more meaningful representation of the company's fundamental earnings power.

Dominion Energy's estimates of third-quarter and full-year 2018 earnings are subject to various risks and uncertainties. Factors that could cause actual results to differ include, but are not limited to: unusual weather conditions and their effect on energy sales to customers and energy commodity prices; extreme weather events and other natural disasters; federal, state and local legislative and regulatory developments; changes to federal, state and local environmental laws and regulations, including proposed carbon regulations; cost of environmental compliance; changes in enforcement practices of regulators relating to environmental standards and litigation exposure for remedial activities; capital market conditions, including the availability of credit and the ability to obtain financing on reasonable terms; fluctuations in interest rates; changes in rating agency requirements or credit ratings and their effect on availability and cost of capital; impacts of acquisitions, divestitures, transfers of assets by Dominion Energy to joint ventures or to Dominion Energy Midstream Partners, and retirements of assets based on asset portfolio reviews; the expected timing and likelihood of completion of the proposed acquisition of SCANA Corporation, including the timing, receipt and terms and conditions of required regulatory approvals; receipt of approvals for, and timing of, closing dates for other acquisitions and divestitures; the execution of Dominion Energy Midstream Partners' growth strategy; changes in demand for Dominion Energy's services; additional competition in Dominion Energy's industries; changes to regulated rates collected by Dominion Energy; changes in operating, maintenance and construction costs; timing and receipt of regulatory approvals necessary for planned construction or expansion projects and compliance with conditions associated with such regulatory approvals; the inability to complete planned construction projects within time frames initially anticipated; and the ability of Dominion Energy Midstream Partners to negotiate, obtain necessary approvals and consummate acquisitions from Dominion Energy and third-parties, and the impacts of such acquisitions. Other risk factors are detailed from time to time in Dominion Energy's and Dominion Energy Midstream Partners' quarterly reports on Form 10-Q or most recent annual reports on Form 10-K filed with the Securities and Exchange Commission.